

**Business Administration: Marketing**

Recommended Four-Year Plan (Fall 2018)

The recommended four-year plan is designed to provide a blueprint for students to complete their degrees within four years. Students must meet with their Major Advisor to develop a more individualized plan to complete their degree. This plan assumes that no developmental courses are required. If developmental courses are needed, students may have additional requirements to fulfill which are not listed in the plan and may extend degree completion.

**NOTE:** This recommended Four-Year Plan is applicable to students admitted into the major during the 2018-2019 academic year.

First Year					
Fall Semester	HRS	✓	Spring Semester	HRS	✓
Gen Ed: INTD 101-First Year Seminar	4		Gen Ed: Scientific Reasoning	4	
Gen Ed: CRWT 102-Critical Reading & Writing II	4		Gen Ed: Historical Perspectives	4	
Gen Ed: SOSC 110-Social Science Inquiry	4		School Core: ECON 102-Intro. to Macroeconomics	4	
Gen Ed: Quantitative Reasoning (MATH 101, 110 or 121 required for ASB majors; MATH 101 is highly recommended)	4		School Core: INFO 224-Principles of Information Technology	4	
			Career Pathways** Module 1: BADM 001 Career Assessment/Advisement Visit ASB Career Services Office in ASB-513	Grad. Rqmt.	
<b>Total:</b>	16		<b>Total:</b>	16	

Second Year					
Fall Semester	HRS	✓	Spring Semester	HRS	✓
Gen Ed: AIID 201-Studies in the Arts & Humanities	4		Gen Ed: Distribution Category (Values & Ethics) (BADM 301 Ethics in Business double counts for Values & Ethics and School Core)	4	
Gen Ed: Global Awareness	4		Gen Ed: Distribution Category (Systems, Sustainability, & Society <b>OR</b> Culture & Creativity)	4	
School Core: ECON 101-Microeconomics	4		School Core: ACCT 221-Principles of Financial Accounting	4	
School Core: BADM 225-Management Statistics	4		School Core: MKTG 290-Marketing Principles & Practices	4	
Career Pathways**Module 2: BADM 002 Resume/LinkedIn/Cover Letter Visit ASB Career Services Office in ASB-513	Grad. Rqmt.		Career Pathways**Module 3: BADM 003 Interview Practice Visit ASB Career Services Office in ASB-513	Grad. Rqmt.	
<b>Total:</b>	16		<b>Total:</b>	16	

Third Year					
Fall Semester	HRS	✓	Spring Semester	HRS	✓
School Core: BADM 223-Business Law I	4		School Core: FINC 301-Corporate Finance I	4	
School Core: ACCT 222-Principles of Managerial Accounting	4		School Core: International Category (ASB)	4	
MKTG 330-Marketing Research	4		MKTG 310-Consumer Behavior	4	
MKTG Elective	4		MKTG 320-Integrated Marketing Communication	4	
<b>Total:</b>	16		<b>Total:</b>	16	

<b>Fourth Year</b>					
<b>Fall Semester</b>	<b>HRS</b>	<b>✓</b>	<b>Spring Semester</b>	<b>HRS</b>	<b>✓</b>
School Core: MGMT 302-Managing Organizational Behavior	4		School Core: BADM 495-Strategic Management	4	
School Core: MGMT 370 Operations Management	4		School Core: BADM 301 Ethics in Business or INFO 315 Computer Law & Ethics (if needed) OR Elective	4	
MKTG 430-Marketing Management	4		Elective	4	
MKTG Elective- 400 Level	4		Elective	4	
<b>Total:</b>	<b>16</b>		<b>Total:</b>	<b>16</b>	

**Total Credits Required:** 128 credits

**Required GPA for Graduation:** 2.0 (overall **and** in the major)

\*\* The ASB Career Pathways Program is managed through the ASB Career Services Office, ASB-513, which documents module completion. The Registrar is then notified and the course for that module is posted to the student's record. All ASB Career Pathways courses must be completed prior to graduation.