

Ramapo College Foundation
(A Component Unit of Ramapo College of New Jersey)

Financial Statements

Years Ended
June 30, 2020 and 2019



Independent Auditors' Report

Board of Governors Ramapo College Foundation

We have audited the accompanying financial statements of Ramapo College Foundation, a component unit of Ramapo College of New Jersey, which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**To the Board of Governors
Ramapo College Foundation**
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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ramapo College Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PKF O'Connor Davies, LLP

November 17, 2020

Ramapo College Foundation
(A Component Unit of Ramapo College of New Jersey)

Statements of Financial Position

	June 30,	
	2020	2019
ASSETS		
Cash	\$ 437,306	\$ 589,104
Grants receivable	409,201	565,795
Accounts receivable	52,475	77,475
Unconditional promises to give, net (Note 3)	2,273,399	3,925,367
Investments (Note 4)	22,128,411	22,130,069
Prepaid expenses	5,001	6,406
	\$ 25,305,793	\$ 27,294,216
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 67,697	\$ 131,679
Due to Ramapo College of New Jersey (Note 11)	197,524	282,161
Deferred income	68,213	80,304
Due to agency funds	47,084	33,772
Annuities payable	185,194	208,124
Total Liabilities	565,712	736,040
Net Assets		
Without Donor Restrictions (Note 5)		
Undesignated	504,340	545,384
Board designated	989,296	997,034
Total Net Assets Without Donor Restrictions	1,493,636	1,542,418
With donor restrictions (Note 6)	23,246,445	25,015,758
Total Net Assets	24,740,081	26,558,176
	\$ 25,305,793	\$ 27,294,216

See notes to financial statements

Ramapo College Foundation
(A Component Unit of Ramapo College of New Jersey)

Statements of Activities

	Year Ended June 30, 2020			Year Ended June 30, 2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
OPERATING SUPPORT AND REVENUE						
Donations	\$ 299,508	\$ 4,186,857	\$ 4,486,365	\$ 333,027	\$ 2,931,594	\$ 3,264,621
Contributed service revenue (Note 2)	1,437,944	-	1,437,944	1,362,968	-	1,362,968
Fundraising events, net (Note 7)	410,820	-	410,820	302,583	-	302,583
Grants	-	1,163,102	1,163,102	-	1,559,048	1,559,048
Program service	-	174,310	174,310	-	214,313	214,313
Other	292,601	-	292,601	213,825	-	213,825
Uncollectible promise to give	-	-	-	-	(2,250,000)	(2,250,000)
Investment income (Note 4)	46,777	78,636	125,413	132,121	1,184,000	1,316,121
Net assets released from restrictions (Note 6)	7,372,218	(7,372,218)	-	4,307,187	(4,307,187)	-
Total Support and Revenue	<u>9,859,868</u>	<u>(1,769,313)</u>	<u>8,090,555</u>	<u>6,651,711</u>	<u>(668,232)</u>	<u>5,983,479</u>
EXPENSES						
Payment to College towards salaries	275,000	-	275,000	270,375	-	270,375
Contributed service expense (Note 2)	1,437,944	-	1,437,944	1,362,968	-	1,362,968
Capital and support payments to College	5,431,532	-	5,431,532	1,928,861	-	1,928,861
Foundation operations	179,513	-	179,513	171,055	-	171,055
Events, programs and fundraising	421,564	-	421,564	612,614	-	612,614
Scholarships and awards	797,703	-	797,703	837,577	-	837,577
Planned giving and capital campaign	191,973	-	191,973	151,871	-	151,871
College grants awarded	63,145	-	63,145	105,625	-	105,625
Expenses for restricted grants	1,110,276	-	1,110,276	1,321,414	-	1,321,414
Total Expenses	<u>9,908,650</u>	<u>-</u>	<u>9,908,650</u>	<u>6,762,360</u>	<u>-</u>	<u>6,762,360</u>
Change in Net Assets	(48,782)	(1,769,313)	(1,818,095)	(110,649)	(668,232)	(778,881)
NET ASSETS						
Beginning of year	<u>1,542,418</u>	<u>25,015,758</u>	<u>26,558,176</u>	<u>1,653,067</u>	<u>25,683,990</u>	<u>27,337,057</u>
End of year	<u>\$ 1,493,636</u>	<u>\$ 23,246,445</u>	<u>\$ 24,740,081</u>	<u>\$ 1,542,418</u>	<u>\$ 25,015,758</u>	<u>\$ 26,558,176</u>

See notes to financial statements

Ramapo College Foundation
(A Component Unit of Ramapo College of New Jersey)

Statements of Cash Flows

	Year Ended June 30,	
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (1,818,095)	\$ (778,881)
Adjustments to reconcile change in net assets to net cash from operating activities		
Permanently restricted contributions	(409,118)	(786,773)
Realized and unrealized loss (gain) on investments	285,877	(871,849)
Uncollectible promise to give	-	2,250,000
Change in operating assets and liabilities		
Grants receivable	156,594	(233,553)
Accounts receivable	25,000	9,835
Unconditional promises to give	1,651,968	(695,767)
Prepaid expenses	1,405	16,598
Accounts payable	(63,982)	39,681
Annuities payable	(22,930)	(8,440)
Due to Ramapo College of New Jersey	(84,637)	(67,164)
Deferred income	(12,091)	(80,724)
Due to agency funds	13,312	6,832
Net Cash from Operating Activities	(276,697)	(1,200,205)
CASH FLOWS FROM INVESTING ACTIVITIES		
Sale of investments	9,040,979	6,465,078
Purchase of investments	(9,325,199)	(6,182,063)
Net Cash from Investing Activities	(284,220)	283,015
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from permanently restricted contributions	409,118	786,773
Net Change in Cash	(151,799)	(130,417)
CASH		
Beginning of year	589,104	719,521
End of year	\$ 437,306	\$ 589,104

See notes to financial statements

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

1. Organization

The mission of Ramapo College Foundation (the “Foundation”) is to provide the resources that make the difference in Ramapo College’s quest for educational excellence. The purpose of the Foundation is to stimulate, solicit, receive and promote the receipt of resources from grants, bequests and gifts and to use such resources to enhance, support and complement the total mission of Ramapo College of New Jersey (the “College”). The Foundation also includes the accounts and activities of the Alumni Association of Ramapo College and the Friends of Ramapo.

The Foundation is considered a component unit of the College for financial reporting purposes, as its purpose for operations is entirely or almost entirely for the direct benefit of the College. Accordingly, the Foundation’s financial statements are discretely presented in the College’s basic financial statements.

Income Taxes

The Foundation is exempt from income tax under the Internal Revenue Code Section 501(c)(3).

2. Summary of Significant Accounting Policies

Basis of Presentation and Use of Estimates

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (“US GAAP”) which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounting Pronouncements Adopted

The Financial Accounting Standards Board issued Accounting Standards Update (“ASU”) 2018-08, Not-for-Profit Entities (Topic 958) – *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This guidance is intended to improve the scope and the accounting guidance for contributions received and contributions made. The amendments in this update assist an entity with (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Accounting Standards Codification Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. The University adopted ASU 2018-08 on a modified prospective basis and has determined that it did not significantly impact the University’s financial statements.

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

2. Summary of Significant Accounting Policies (*continued*)

Net Asset Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Foundation and changes therein are classified and reported as follows:

- ***Without donor restrictions*** – net assets not subject to donor-imposed stipulations, and therefore are expendable for operating purposes.
- ***With donor restrictions*** – net assets subject to donor-imposed stipulations that will be met by actions of the Foundation and/or by the passage of time or net assets to be maintained permanently by the Foundation. Generally, the donors of permanently endowed assets permit the Foundation to use all or part of the income earned on related investments for general or donor-specified purposes.

Board Designated Net Assets

Board designated net assets are unrestricted funds which the Board of Governors has identified to be used for specific purposes. Because these funds have not been restricted by donors, they are classified as without donor restrictions.

Contributions

All contributions including unconditional promises to give are reported as revenues in the period received or when there is verifiable documentation that the unconditional promise to give is promised. Contributions received that are designated for future periods or restricted by the donor for specific purposes are reported as net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions due in more than one year are reflected at the present value of estimated future cash flows using a risk adjusted discount rate and the discount is amortized as additional contribution revenue over the expected life of the pledge.

The Foundation often receives significant donations from single donors. As such, there is a concentration of donations received from single sources. Of the donations reported on the Statement of Activities, for the year ended June 30, 2020, 68% of the donations were provided by three donors and for the year ended June 30, 2019, 50% of the donations were provided by two donors.

Conditional contributions are not recorded by the Foundation until they become unconditional, that is, when the conditions on which they depend are substantially met. The Foundation has been named beneficiary in several estates. These amounts are deemed conditional and are not recorded as revenue by the Foundation until the wills have been probated.

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

2. Summary of Significant Accounting Policies *(continued)*

Contributions (continued)

The Foundation has recognized in-kind revenue and a corresponding expense for contributed services associated with personnel who are paid directly by the College and are not subject to reimbursement by the Foundation.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid short-term investments with a maturity of three months or less at the time of purchase. The carrying amounts of cash and cash equivalents approximate fair value because of their short-term maturities.

Allowance for Uncollectible Promises to Give

The allowance for doubtful promises is based on management's evaluation of current facts and circumstances concerning collectability of outstanding promises to give at the end of each year.

Fair Value of Financial Instruments

The Foundation follows US GAAP guidance on Fair Value Measurements which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable and are used to the extent that observable inputs do not exist.

The fair value by level of the Foundation's investments are included in Note 4 to the financial statements.

Investments

Investments in marketable equity and bond mutual funds are valued at fair value in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Investment income or loss is included in the statements of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donors.

The Foundation seeks to achieve current income and capital appreciation while attempting to limit risk through the use of a diversified investment policy that minimizes the concentration of risk.

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

2. Summary of Significant Accounting Policies (continued)

Annuities Payable

Included in the investments held by the Foundation and net assets with donor restrictions are investments in annuity income funds arising from contributions which are subject to agreements to pay donors a fixed annuity over the remainder of their lives. The net present value of the actuarially expected annuity payments is recorded as a liability and adjusted annually for changes in the estimates of future benefits.

Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries and benefits are allocated on the basis of staff estimates of time and effort. All other expenses are allocated directly to the programs or supporting services benefited.

Accounting for Uncertainty in Income Taxes

The Foundation recognizes the effect of income tax positions only if those positions are more likely than not to be sustained. Management has determined that the Foundation had no uncertain tax positions that would require financial statement recognition. The Foundation is no longer subject to examinations by the applicable taxing jurisdictions for the periods prior to 2017.

Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that the financial statements were available to be issued, which date is November 17, 2020.

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

3. Unconditional Promises to Give

Contributions due in more than one year are reflected at the present value of estimated future cash flows using a risk adjusted discount rate of 5.00% for the years ending June 30, 2020 and 2019.

Unconditional promises to give receivable at June 30, 2020 discounted to fair value are summarized as follows:

Scheduled Collection in Year Ending June 30,	Future Value of Promise	Present Value Discount	Present Value of Promise
2021	\$ 725,011	\$ -	\$ 725,011
2022	614,142	29,721	584,421
2023	389,373	37,130	352,243
2024	316,920	44,514	272,406
2025	100,000	17,730	82,270
Thereafter	<u>472,529</u>	<u>165,481</u>	<u>307,048</u>
	<u>\$ 2,617,975</u>	<u>\$ 294,576</u>	2,323,399
Less allowance for doubtful promises			<u>50,000</u>
			<u>\$ 2,273,399</u>

Unconditional promises to give receivable at June 30, 2019 discounted to fair value are summarized as follows:

Scheduled Collection in Year Ending June 30,	Future Value of Promise	Present Value Discount	Present Value of Promise
2020	\$ 1,672,270	\$ -	\$ 1,672,270
2021	1,102,363	52,492	1,049,871
2022	451,743	41,999	409,744
2023	432,172	58,847	373,325
2024	105,500	18,705	86,795
Thereafter	<u>574,683</u>	<u>191,321</u>	<u>383,362</u>
	<u>\$ 4,338,731</u>	<u>\$ 363,364</u>	3,975,367
Less allowance for doubtful promises			<u>50,000</u>
			<u>\$ 3,925,367</u>

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

3. Unconditional Promises to Give *(continued)*

As of June 30, 2020 three individual donors represented approximately 57% of unconditional promises to give, net. As of June 30, 2019 two individual donors represented approximately 70% of unconditional promises to give, net.

During 2019, the Foundation was informed that philanthropic support from a single donor would no longer be available. As a result, the Foundation recorded an uncollectible promise to give in the amount of \$2,250,000 on the statement of activities.

4. Investments

Investments categorized by the fair value hierarchy for those investments measured at fair value are summarized as follows at June 30:

	2020 Fair Value	2019 Fair Value
Level 1 (Quoted prices in active markets)		
Money market funds	\$ 4,291,125	\$ 1,367,216
Marketable equity mutual funds	13,974,885	15,177,669
Marketable bond mutual funds	3,862,401	5,585,184
	\$ 22,128,411	\$ 22,130,069

The following schedule summarizes investment returns and their classifications in the statements of activities for the years ended June 30:

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Interest and dividends	\$ 151,131	\$ 254,064	\$ 405,195
Net realized and unrealized (losses)	(104,354)	(175,428)	(279,782)
	\$ 46,777	\$ 78,636	\$ 125,413
	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Interest and dividends	\$ 44,599	\$ 399,673	\$ 444,272
Net realized and unrealized gains	87,522	784,327	871,849
	\$ 132,121	\$ 1,184,000	\$ 1,316,121

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

5. Net Assets Without Donor Restrictions

Net assets without donor restrictions at June 30 represent gifts which is expendable to support operating activities:

	2020	2019
Undesignated	\$ 504,340	\$ 545,384
Board designated for scholarships and operations	989,296	997,034
	\$ 1,493,636	\$ 1,542,418

6. Net Assets With Donor Restrictions

Investment income derived from endowment net assets is included as net assets with donor restrictions until they are expended for donor restricted purposes. Net assets with donor restrictions at June 30 are available for the following purposes:

	2020	2019
Subject to expenditure for specific purpose:		
Scholarships/academic enrichment	\$ 6,244,405	\$ 5,747,339
Capital Projects	2,099,597	4,097,259
Programs	496,481	1,232,858
Environmental and science educational outreach	418,343	359,802
	9,258,826	11,437,258
Subject to Foundation's spending policy and appropriation:		
Academics / student development	4,147,453	3,818,734
Scholarships	9,840,166	9,759,766
	13,987,619	13,578,500
Total Net Assets With Donor Restrictions	\$ 23,246,445	\$ 25,015,758

Net assets were released from restrictions during the years ended June 30 as follows:

	2020	2019
Capital and support payments to the College	\$ 5,103,532	\$ 1,606,986
Restricted grants	1,110,276	1,321,414
Scholarships	756,603	799,077
Other	401,808	579,710
	\$ 7,372,218	\$ 4,307,187

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

6. Net Assets With Donor Restrictions *(continued)*

Total support payments to the College also included funds without donor restriction in the amount of \$678,739 and \$684,349 at June 30, 2020 and 2019, respectively. Total scholarships and awards available were approximately \$968,000 and \$898,000 at June 30, 2020 and 2019, respectively.

7. Fundraising Events

The Foundation has presented its unrestricted fundraising event revenues net of its direct costs for the years ended June 30 as follows:

	2020	2019
Fundraising revenue	\$ 573,392	\$ 527,695
Direct fundraising expenses	162,572	225,112
Fundraising Events, net	\$ 410,820	\$ 302,583

8. Functional Expenses

Functional expenses for the year ended June 30, 2020, are as follows:

	Program Services	Management and General	Fundraising	Total
Contributed service expense	\$ 258,326	\$ 285,769	\$ 893,849	\$ 1,437,944
Payment to College towards salaries	-	275,000	-	275,000
Capital and support payments to College	5,431,532	-	-	5,431,532
Scholarships and awards	797,703	-	-	797,703
College grants awarded	63,145	-	-	63,145
Expenses for restricted grants	1,110,276	-	-	1,110,276
Program related non-reimbursed salary and benefits	193,649	38,686	60,868	293,203
External stipend and honorarium	69,882	-	-	69,882
Internal and external events	93,075	40,692	54,972	188,740
Services and professional fees	31,157	82,373	8,753	122,283
Office and administrative	22,721	71,485	24,737	118,943
Total Expenses	\$8,071,466	\$ 794,005	\$1,043,179	\$ 9,908,650

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

8. Functional Expenses *(continued)*

Functional expenses for the year ended June 30, 2019, are as follows:

	Program Services	Management and General	Fundraising	Total
Contributed service expense	\$ 243,765	\$ 283,692	\$ 835,511	\$ 1,362,968
Payment to College towards salaries	-	270,375	-	270,375
Capital and support payments to College	1,928,861	-	-	1,928,861
Scholarships and awards	837,577	-	-	837,577
College grants awarded	105,625	-	-	105,625
Expenses for restricted grants	1,321,414	-	-	1,321,414
Program related non-reimbursed salary and benefits	282,476	41,467	72,053	395,996
External stipend and honorarium	138,333	-	-	138,333
Internal and external events	118,121	57,103	42,815	218,039
Services and professional fees	33,438	49,155	18,863	101,456
Office and administrative	26,466	43,389	11,861	81,716
Total Expenses	\$5,036,076	\$ 745,181	\$ 981,103	\$ 6,762,360

9. Endowment Funds

The Foundation maintains various donor-restricted and board-designated endowment funds whose purposes are to provide long term support for the programs of Ramapo College of New Jersey. In classifying such funds for financial statement purposes as either with donor restrictions or without donor restrictions, the Board of Governors looks to the explicit directions of the donor or the Foundation's Board where applicable and the provisions of the laws of the State of New Jersey. The Board has determined that, absent donor stipulations to the contrary, the provisions of State law do not impose either a permanent or temporary restriction on the income or capital appreciation derived from an original gift.

For the years ended June 30, 2020 and 2019 the Foundation utilized a spending rate of 5% of the three year rolling average of the fair market value of each endowment. The spending rate is set each year by the Board and is subject to the terms of each endowment agreement.

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

9. Endowment Funds *(continued)*

The following is a reconciliation of the activity in the Endowment funds for the years ended June 30:

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Balance, July 1, 2019	\$ 932,118	\$ 19,431,573	\$ 20,363,691
Contributions, pledge collections and designations	-	616,226	616,226
Appropriated for expenditure	(41,101)	(866,803)	(907,904)
Net investment gain	7,377	78,649	86,026
Balance, June 30, 2020	\$ 898,394	\$ 19,259,645	\$ 20,158,039
Comprised of the following:			
Donor restricted funds	\$ -	\$ 19,259,645	\$ 19,259,645
Board designated funds	898,394	-	898,394
	\$ 898,394	\$ 19,259,645	\$ 20,158,039
	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Balance, July 1, 2018	\$ 914,010	\$ 18,742,619	\$ 19,656,629
Contributions, pledge collections and designations	2,381	355,073	357,454
Appropriated for expenditure	(38,500)	(850,194)	(888,694)
Net investment gain	54,227	1,184,075	1,238,302
Balance, June 30, 2019	\$ 932,118	\$ 19,431,573	\$ 20,363,691
Comprised of the following:			
Donor restricted funds	\$ -	\$ 19,431,573	\$ 19,431,573
Board designated funds	932,118	-	932,118
	\$ 932,118	\$ 19,431,573	\$ 20,363,691

Ramapo College Foundation

Notes to Financial Statements
June 30, 2020 and 2019

10. Liquidity and Availability of Resources

The Foundation's financial assets and resources available to meet cash needs for general expenditures within one year of the date of the statements of financial position were as follows as of June 30:

	<u>2020</u>	<u>2019</u>
Cash	\$ 437,306	\$ 589,104
Grants receivable	409,201	565,795
Accounts receivable	52,475	77,475
Investments	<u>1,304,865</u>	<u>1,206,251</u>
	<u>\$ 2,203,847</u>	<u>\$ 2,438,625</u>

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities and other obligations come due. Any excess cash available above requirements are generally invested.

The Foundation has board designated funds of \$989,296 and \$997,034 as of June 30, 2020 and 2019, respectively. Although the Foundation does not intend to spend from its board-designated endowment funds other than amounts appropriated for scholarships, these amounts could be made available if necessary.

11. Transactions with College

The Foundation reimburses the College for certain expenditures including salaries and fringe benefits. These expenditures totaled \$7,890,661 and \$4,455,428 for the years ended June 30, 2020 and 2019. Amounts due to the College as of June 30, 2020 and 2019 were \$197,524 and \$282,161.

12. Risk Concentration

The Foundation maintains its bank accounts and certificate of deposits at several financial institutions which at times may be in excess of Federal Deposit Insurance Corporation insured limits. Any amounts over \$250,000 is invested in a 3rd party guaranteed account and secured by US Government funds.

13. Commitments and Contingencies

The coronavirus outbreak has affected economic conditions throughout the world as well as the Ramapo College Foundation. Should the outbreak continue, it is not known how this would impact Foundation operations and the overall financial position of the Foundation in the future.

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