(A Component Unit of the State of New Jersey)

Basic Financial Statements, Management's Discussion and Analysis and Schedules of Expenditures of Federal and New Jersey State Financial Assistance

June 30, 2015 and 2014

(With Independent Auditors' Reports Thereon)

Ramapo College of New Jersey (A Component Unit of the State of New Jersey)

# Financial Statements

June 30, 2015 and 2014

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## **Independent Auditors' Report**

Board of Trustees of Ramapo College of New Jersey Mahwah, New Jersey

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and the discretely presented component unit of Ramapo College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement.

# Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of Ramapo College of New Jersey as of June 30, 2015 and 2014, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

O'CONNOR DAVIES, LLP
Dorothy B. Kraft Center, 15 Essex Road, Suite 503, Paramus, NJ 07652 | Tel: 201.712.9800 | Fax: 201.712.0988 | www.odpkf.com

#### Emphasis of Matter

As discussed in Note 2 and Note 10 to the financial statements, the College adopted Governmental Accounting Standards Board Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27. Our opinion is not modified with respect to this matter.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 14, and the schedule of the College's proportionate share of the net pension liability and the schedule of the College contributions on pages 43 through 44 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Government Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Expenditures of Federal Awards and New Jersey Financial Assistance on pages 45 through 46 as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and New Jersey OMB Circular Letter 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2015 on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Ramapo College of New Jersev's internal control over financial reporting and compliance.

Paramus, New Jersey December 14, 2015

O'Connor Davies, UP

(A Component Unit of the State of New Jersey)

Management's Discussion and Analysis

June 30, 2015 and 2014

# **Overview of Financial Statements and Financial Analysis**

This section of the annual financial statements for Ramapo College of New Jersey (RCNJ or the College) presents management's discussion and analysis of the College's financial performance for the fiscal years ended on June 30, 2015 and 2014 and comparative amounts for the year ended June 30, 2013. Since the management's discussion and analysis is designed to focus on current activities and currently known facts, it should be read in conjunction with the College's basic financial statements and related footnote disclosures, which follow this section.

# **College Overview**

Ranked by *U.S. News* & *World Report* as fifth in the Best Regional Universities North category for public institutions, Ramapo College of New Jersey is sometimes viewed as a private college. This is, in part, due to its unique interdisciplinary academic structure, its size of approximately 6,000 students and its pastoral setting in the foothills of the Ramapo Mountains on the New Jersey/New York border.

Established in 1969, RCNJ offers bachelor's degrees in the arts, business, humanities, social sciences and the sciences, as well as in professional studies, which include nursing and social work. In addition, RCNJ offers courses leading to teacher certification at the elementary and secondary levels. The College also offers eight graduate programs as well as articulated programs with Rutgers, The State University of New Jersey, New York Chiropractic College, New York University College of Dentistry, SUNY State College of Optometry and New York College of Podiatric Medicine.

Undergraduate students choose to concentrate their studies in one of five schools with more than 539 course offerings and 36 academic programs. RCNJ boasts an average student/faculty ratio of 18:1 and average class size of 23, affording students the opportunity to develop close ties to the College's exceptional faculty.

The College's mission is focused on the four "pillars" of a Ramapo education: international, intercultural, interdisciplinary and experiential (hands on), all of which are incorporated throughout the curricula and extracurriculars. The international mission is further accomplished through a wide range of study abroad and student exchange links with institutions all over the world. Additional experiential programs include internships, co-op and service learning.

The College's interdisciplinary commitment helps students push intellectual boundaries; our commitment to experiential, hands-on learning allows them to push personal and professional boundaries as well. The commitment of our faculty to attentive teaching and mentoring empowers students to learn actively and attain the skills they will need to succeed professionally and become lifelong learners.

A campus-wide building program during recent years has resulted in the completion of the Anisfield School of Business academic facility, a central feature of the main entrance to the campus; the Bill Bradley Sports and Recreation Center, with its 2,200-seat arena, fitness center, climbing wall, track and dance/aerobics studio; the Overlook and Laurel residence halls and the Village apartment complex.

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Management's Discussion and Analysis

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Construction projects completed in May 2015 include the Adler Center for Nursing Excellence and the renovation of the G-Wing building Adler Center for Nursing Excellence, with expanded classroom, research and simulation laboratory space, and thirty-six thousand square foot facility connected by overhead walkway to the College's science/social science building. The Salameno School of American and International Studies was renamed in 2014 as The Salameno School of Humanities and Global Studies. The Sharp Sustainability Education Center and the Salameno Spiritual Center were completed in 2009. The Angelica and Russ Berrie Center for Performing and Visual Arts, completed in 1999, houses performance theaters, art galleries and specialized spaces devoted to fine arts, computer art, photography, theater, dance and music.

Ramapo College of New Jersey is listed in the February 2015 issue of *Kiplinger's Personal Finance Magazine* as among the "100 Best Values in Public Colleges" for 2015. This is the tenth consecutive year Ramapo has been included in the "100 Best Values in Public Colleges." The College was ranked #82 for in-state tuition and fees, one of three public institutions of higher education in New Jersey included.

The College has achieved accreditation of its business degree program by the Board of Directors of The Association to Advance Collegiate Schools of Business-AACSB International, the largest global accrediting body for business schools offering undergraduate, masters and doctoral degrees in business and accounting. Ramapo College joins an elite group of institutions with less than 5% of business schools worldwide earning the distinction.

Dr. Peter Philip Mercer became the College's fourth president on July 1, 2005. The College is governed by a Board of Trustees appointed by the Governor of the State. The chairman of the board is George C. Ruotolo, Jr.

Ramapo College of New Jersey is one of twelve senior public institutions in the New Jersey system of public higher education. The New Jersey Legislature appropriates funds annually to support the College; however, Ramapo operates autonomously from the State's activity.

The Board of Trustees approved the College's Strategic Plan 2014-2018 which provides the College with a blueprint for the immediate future. The Board of Trustees also endorsed a Campus Facilities Master Plan that will guide the College's renewal and replacement of facilities over the next 10-15 years.

## **Using the Financial Statements**

The College's financial report includes three basic financial statements: the Statements of Net Position, the Statements of Revenues, Expenses, and Changes in Net Position, and the Statements of Cash Flows which have been prepared in accordance with accounting principles generally accepted in the United States of America as promulgated by the Government Accounting Standards Board (GASB). These statements present the College's operations on a consolidated basis and focus on assets, liabilities, revenues, expenses and cash flows and should be read with the accompanying footnotes.

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Management's Discussion and Analysis

June 30, 2015 and 2014

In fiscal year 2015, the Ramapo implemented GASB Statement No. 68 (GASB 68), Accounting and Financial Reporting for Pensions—an amendment of GASB Statement No. 27, and GASB Statement No. 71 (GASB 71), Pension Transition for Contributions made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68. GASB 68 and 71 require state and local government employers to recognize a net pension liability for defined benefit plans where the entity is a participant. The College's pension plans impacted by GASB 68 and 71 are New Jersey Public Employees' Retirement System (PERS). RCNJ recorded a deferred outflow of \$3.4 million, a net pension liability of \$78.4 million and a deferred inflow of \$2.4 million. Refer to footnote 10 for additional information related to the implementation of GASB 68 and 71.

The Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position reports information on the College as a whole and on its activities. When revenues and other support exceed expenses, the result is an increase in net position; and when the reverse occurs, the result is a decrease in net position. The relationship between revenues and expenses may be thought of as RCNJ's operating results.

These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private-sector institutions. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

# **Statement of Net Position**

The Statement of Net Position is a point of time statement that presents the financial position of the College at the end of the fiscal year. Assets, excluding capital assets, are generally carried at estimated fair market value. Capital assets are carried at cost and are depreciated over their respective useful life. Assets are categorized as current and noncurrent. Current assets are those considered to be convertible to cash within one year, and consist primarily of cash, short-term investments, deposits with bond trustees plus student and other receivables.

Liabilities are categorized as current and noncurrent. Current liabilities are those due and anticipated to be paid within the upcoming fiscal year, and consist primarily of accounts payable, accrued benefits and the current portion of long-term debt.

Net position is the residual interest in the College's assets after liabilities are deducted (the difference between total assets and total liabilities). Net position is one indicator of the financial condition of the College, while the change in net position is an indicator of whether the overall financial condition has improved or worsened during the year. In addition, there are other nonfinancial factors that are relevant to the College's goals and missions, such as the trend and quality of applicants, first year class size, student retention rates, graduation rates, and other statistical data.

Net position is classified into three categories: Net investment in capital assets, Restricted and Unrestricted.

Net investment in capital assets represents the gross expenditure for capital less accumulated depreciation, and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets. This provides the College's equity in property, buildings and equipment.

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# Management's Discussion and Analysis

# June 30, 2015 and 2014

Restricted net position consists of both nonexpendable and expendable categories. Nonexpendable net positions are subject to externally imposed stipulations that may be maintained permanently by the College; whereas expendable net position is subject to externally imposed stipulations that can be fulfilled by actions of the College pursuant to the stipulations or that expires by the passage of time. All of the College's restricted net positions are expendable as only the Ramapo College Foundation has nonexpendable balances.

Unrestricted net positions are not subject to externally imposed stipulations and may be designated by specific purposes by action of management to the board of trustees or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net positions are designated for academic programs and initiatives, debt service and capital.

# Condensed Statements of Net Position For the Fiscal Years Ended (dollars in thousands)

|  | June 30, 2015  | June 30, 2014                        | June 30, 2013                          |
|--|--|--------------------------------------|--|
| Assets Current assets Capital assets, net Other assets   | \$103,348<br>323,736<br><u>3,757</u>                       | \$113,644<br>299,349<br><u>6,717</u> | \$132,007<br>272,080<br><u>6,645</u>   |
| Total assets   | 430,841  | 419,710                              | 410,732                                |
| Deferred Outflows of Resources<br>Liabilities  | 3,426  |                                      |  |
| Current liabilities  Noncurrent net pension liability  | 32,873<br>78,354   | 34,382                               | 30,517                                 |
| Other noncurrent liabilities   | 249,788  | <u>265,206</u>                       | <u>271,599</u>                         |
| Total liabilities  | <u>361,015</u>   | 299,588                              | 302,116                                |
| Deferred Inflows of Resources Net Position Invested in capital assets, net   | 2,378  | <del>-</del>                         | <del>-</del>                           |
| of related debt Expendable restricted Unrestricted capital projects Unrestricted operating current Unrestricted GASB 68 impact | \$ 25,981<br>1,061<br>114,128<br>7,588<br><u>(77,884</u> ) | \$ 32,396<br>2,502<br>84,867<br>357  | \$ 27,457<br>3,808<br>56,940<br>20,411 |
| Total net position   | <u>\$ 70,874</u>   | <u>\$120,122</u>                     | <u>\$108,616</u>                       |

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Management's Discussion and Analysis

#### June 30, 2015 and 2014

During fiscal year 2015, RCNJ's total assets increased \$11.1 million. Current assets decreased by \$10.3 million primarily due to continued investment in capital assets thus shifting assets from current assets to capital assets. Capital assets increased by \$24.4 million due to the ongoing capital projects and renovations on campus as the G building and Adler Center for Nursing Excellence were completed. The 2012B bond issued in June 2012 for \$48 million will continue to fund projects on campus to completion over the next year.

Total liabilities increased by \$61.4 million in fiscal year 2015 mainly as a result of the implementation of GASB 68, resulting in a net pension liability of \$78.4 million, a \$1.5 million reduction in current liabilities and a \$62.9 million increase in non-current liabilities.

During fiscal year 2015, total net position decreased \$49.2 million mainly driven by the \$78.4 million charge for GASB 68. Notwithstanding the GASB 68 adjustments, the College's net position increased \$29.2 million; part of the increase was \$7.2 million from operating surplus, and \$16.9 million was from New Jersey's capital grants. Unrestricted net position decreased \$70.7 million from 2014, mainly as a result of the impact of GASB 68 of \$78.4, and the transfer of cash to the trustee to be used in the defeasance of the \$15.3 million 2003H and \$10.7 million 2004E bonds on July 1, 2014. If the \$5.9 million surplus was combined with the \$20.1 million decrease in net position, the result is the \$26 million used in the defeasance.

Graphically displayed is the comparative net position change for the College by category for the fiscal years shown below (dollars in thousands):

#### **COLLEGE NET ASSETS**



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Management's Discussion and Analysis

June 30, 2015 and 2014

# Statement of Revenues, Expenses and Changes in Net Position

The Statement of Revenues, Expenses and Changes in Net Position presents the revenues earned and the expenses incurred during the fiscal year, regardless of when the cash is received or paid. This statement is categorized into three sections: operating revenues, operating expenses and non-operating revenues (expenses). The net difference among these sections results in an increase or decrease in the College's net position.

# Condensed Statements of Revenues for the Fiscal Years Ended (dollars in thousands)

|                              | <u>June 30, 2015</u> | June 30, 2014    | June 30, 2013    |
|------------------------------|----------------------|------------------|------------------|
| Operating revenues           |                      |                  |                  |
| Student revenues, net        | \$ 91,474            | \$ 90,808        | \$ 89,240        |
| Grants and contracts         | 13,670               | 13,403           | 13,928           |
| Other                        | 3,692                | 1,874            | 3,384            |
| Total operating revenues     | 108,836              | 106,085          | 106,552          |
| Non-operating revenue        |                      |                  |                  |
| State appropriation          | 37,550               | 40,112           | 36,869           |
| Transactions with affiliates | 3,685                | 4,118            | 3,748            |
| Investment and other         | <u>278</u>           | 343              | <u>135</u>       |
| Total non-operating revenue  | 41,513               | 44,573           | 40,752           |
| Capital grants and gifts     | <u>16,864</u>        | <del>-</del>     | <del>_</del>     |
| Total revenues               | <u>\$167,213</u>     | <u>\$150,658</u> | <u>\$147,304</u> |

#### Revenues

Operating revenues are earned from providing goods and services to the various customers and constituencies of the College. Non-operating revenues are revenues for which goods or services are not directly provided in exchange for the revenue.

To achieve its mission, RCNJ receives revenue from a variety of sources. The College will continue to aggressively seek funding from all possible sources and manage those resources to fund its operating activities.

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Management's Discussion and Analysis

June 30, 2015 and 2014

# **Operating Revenues**

#### Student Revenues

Student revenues are comprised of three main sources: tuition, fees and auxiliary enterprises. Auxiliary enterprises are self-funding activities mostly consisting of Residence Life (housing rentals and board) and the Student Center (Student Center Fee and bookstore). Student revenues are reflected net of scholarship and auxiliary allowances. These allowances represent scholarships and financial aid applied to student accounts for tuition, fees, and room and board. These scholarships are funded through federal and state grant programs, gifts raised by the Ramapo College Foundation and general College revenues.

Student revenues increased \$0.7 million in 2015 from 2014, primarily as a result of slightly higher enrollments. RCNJ applied \$22.7, \$21.2 and \$20.3 million in scholarship allowances for tuition and fees and auxiliary charges directly to student accounts in fiscal years 2015, 2014 and 2013, respectively. The main source of these allowances comes from the College, but includes federal and state grants as well. The amounts for fiscal year 2015 allowances include \$9.0 million from the College, \$7.7 million federal, and \$6 million from the State and others.

## Federal, State & Local Grants and Contracts

Federal, state and local grant and contract revenue includes student financial aid. For fiscal year 2015 grant revenue from all sources was \$267,000 more than fiscal year 2014, included in this change were federal grants which were up \$554,000, partially offset by state grants which were down \$287,000.

#### Other

For fiscal year 2015 there was an increase of \$1.8 million over 2014 in other revenue, which can be attributed to the \$2.2 million payment for the public/private partnership for the solar project.

#### Non-operating Revenues

## **New Jersey State Appropriation**

Total state appropriation, which includes fringe benefits, decreased \$2.6 million in fiscal year 2015, as compared to 2014. The decrease in the payment for fringe benefits by the State of New Jersey was a direct result of the change in the composite fringe benefit rate to 39.06 % in 2015 from 49.43% of gross salary in 2014. The direct appropriation to College operations remained flat year over year at \$16.1 million. These appropriations are set annually by the State of New Jersey.

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Management's Discussion and Analysis

June 30, 2015 and 2014

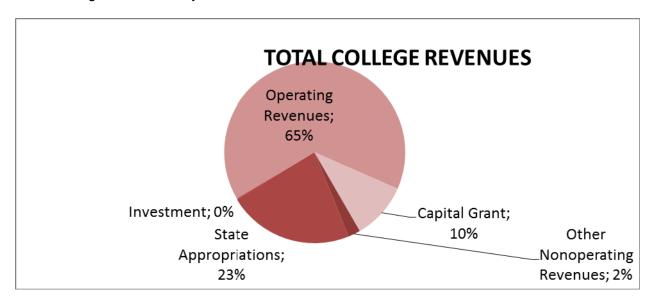
## Transactions with Affiliates

This category represents funds received from the Ramapo College Foundation to provide support for scholarships, programs and capital expansion. Often payments from the Ramapo College Foundation are based upon the timing of payments from donors, and fluctuate year to year; for example, in fiscal year 2015 there was a decrease of \$433,000 in support payments, while in fiscal year 2014 there was an increase of \$375,000 over the prior year.

#### Investment and Other

In 2015 there were earnings of \$278,000, as compared to \$343,000 in 2014, a decrease of \$65,000. This is attributable to lower balances which are invested in the deposits with trustees.

The following provides a graphical breakdown of each category's percentage of total revenues for the College for the fiscal year ended June 30, 2015:



#### **Expenses**

For fiscal year 2015, salaries and benefits comprised approximately 74.1% of the College's total operating expenses, as compared to 70.5% in fiscal 2014. The increase in total operating expenses of \$4.2 million from 2014 was a direct result of the \$4.7 million GASB 68 expense for pensions. Employee benefits increased \$2.1 million, which was mainly driven by \$4.7 million pension charge, partially offset by other benefits savings of \$2.6 million due to the State of New Jersey's benefit reimbursement rate decreasing to 39.06% in 2015 from 49.43% in 2014. This decrease in expense is mirrored by a reduction in revenue in the form of a reduction in state appropriations for paid fringe benefits of \$2.6 million.

Interest on debt service, included in non-operating expenses decreased \$267,000 to \$11.1 million.

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Management's Discussion and Analysis

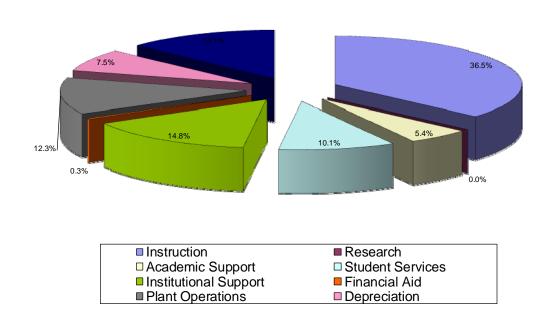
June 30, 2015 and 2014

# Condensed Statements of Expenses for the Fiscal Years Ended (dollars in thousands)

|                                     | June 30, 2015    | June 30, 2014    | June 30, 2013    |
|-------------------------------------|------------------|------------------|------------------|
| Operating expenses                  |                  |                  |                  |
| Instruction                         | \$ 48,194        | \$ 47,673        | \$ 45,492        |
| Research and Public Service         | -                | 32               | 31               |
| Academic support                    | 7,158            | 6,501            | 6,237            |
| Student services                    | 13,394           | 13,319           | 12,978           |
| Institutional support               | 19,531           | 17,682           | 16,608           |
| Student financial aid               | 405              | 475              | 425              |
| Operations and maintenance of plant | 16,229           | 15,545           | 14,556           |
| Depreciation                        | 9,978            | 9,914            | 9,784            |
| Auxiliary                           | <u> 17,325</u>   | <u> 16,632</u>   | <u> 17,182</u>   |
| Total operating expenses            | 132,214          | <u> 127,773</u>  | 123,293          |
| Non-operating expenses              | 11,112           | <u>11,379</u>    | 10,327           |
| Total expenses                      | <u>\$143,326</u> | <u>\$139,122</u> | <u>\$133,620</u> |

The following graph shows each functional area as a percentage of total operating expenses for the fiscal year ended June 30, 2015:

# PERCENTAGE OF OPERATING EXPENSES



(A Component Unit of the State of New Jersey)

Management's Discussion and Analysis

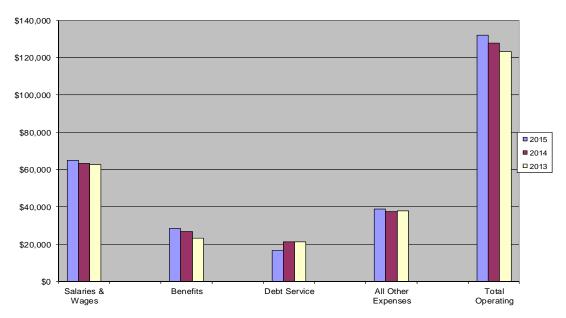
June 30, 2015 and 2014

# **Natural Classification Expenses:**

The natural classification of expenses is a way to review expense by their nature, as compared to their function, for example educational program code. Reviewing expenses in their natural classification shows trend in spending, when several years are shown. As the following graph illustrates natural expenses from fiscal 2015 as compared to fiscal 2014 show salaries and wages increased slightly from \$63.3 million to \$64.9 million, benefits increased from \$26.8 million to \$28.4 million, debt service decreased from \$21.2 million to \$16.7 million, and all other expenses increased slightly going from \$37.7 million to \$38.9 million in 2014. Salary and benefits are mostly negotiated by the State therefore the College only controls the number of employees related to the expense. Benefit rates are also set by the State, so the increased costs for benefits are somewhat uncontrollable to the College. Again, GASB 68 had the impact of increasing benefit costs \$4.7 million for pension costs related to the College's retirement plan, the Public Employees' Retirement System.

The following is an illustration of operating expenses by natural classification for the fiscal years ended June 30, 2015, 2014 and 2013 (dollars in thousands):

#### NATURAL CLASSIFICATION OPERATING EXPENSES



(A Component Unit of the State of New Jersey)

Management's Discussion and Analysis

June 30, 2015 and 2014

# **Statement of Cash Flows**

This statement assists in evaluating the College's ability to generate net cash flows, its ability to meet its obligations as they come due, and its need for external financing. Cash flows from operating activities will be negative since GASB Statement No. 35 requires state appropriations to be reported as cash flows from noncapital financing activities, which also include gifts and grant. Cash flows from capital financing include all capital related activities and related debt activities, while those from investing activities show the interest on investments.

# Condensed Statements of Cash Flows for the Fiscal Years Ended (dollars in thousands)

|  | June 30, 2015                                 | June 30, 2014                          | June 30, 2013                          |
|--|---|--|--|
| Net cash provided (used) by operating activities Noncapital financing activities Capital financing activities Investing activities | \$(9,671)<br>41,235<br>(22,932)<br><u>278</u> | \$(5,988)<br>44,230<br>(58,436)<br>343 | \$(4,803)<br>40,617<br>(30,082)<br>135 |
| Net increase (decrease) in cash  | 8,910   | (19,851)                               | 5,867                                  |
| Cash – beginning of year   | 52,798  | 72,649                                 | 66,782                                 |
| Cash – end of year   | <u>\$ 61,708</u>                              | <u>\$ 52,798</u>                       | <u>\$ 72,649</u>                       |

# Capital Assets and Debt Administration

In order to meet the needs of the College's academic and community activities, the College must continually reinvest resources into its capital assets to maintain adequate facilities for these programs. The College has updated its Campus Master Plan in conjunction with its Strategic Plan (2014-2018) to further identify and prioritize capital needs for the future. The Master Plan was approved in the fall of 2013.

At June 30, 2015, the College had \$323.7 million invested in capital assets, net of accumulated depreciation of \$138.5 million. Depreciation expense was \$9.6 million in fiscal year 2015, and \$9.9 million in 2014.

(A Component Unit of the State of New Jersey)

Management's Discussion and Analysis

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# Condensed Statements of Capital Assets, Net of Accumulated Depreciation for the for the Fiscal Years Ended (dollars in thousands)

|                            | <u>June 30, 2015</u> | June 30, 2014    | June 30, 2013    |
|----------------------------|----------------------|------------------|------------------|
| Land                       | \$ 3,231             | \$ 3,231         | \$ 3,231         |
| Land improvements          | 3,320                | 3,611            | 3,886            |
| Infrastructure             | 10,116               | 10,116           | 10,285           |
| Buildings and improvements | 219,132              | 225,242          | 231,308          |
| Equipment                  | 2,277                | 2,158            | 2,036            |
| Library collection         | 1,191                | 1,377            | 1,100            |
| Construction in progress   | <u>84,651</u>        | <u>53,614</u>    | 20,234           |
| Total                      | <u>\$323,918</u>     | <u>\$299,349</u> | <u>\$272,080</u> |

Construction in progress increased to \$87.9 million. The increase is mainly attributable to the G Building renovations and the Adler Center for Nursing Excellence addition of \$50.6 million, the College Park Apartment renovations of \$5.9 million, the Academic roof replacement of \$3 million, and A, B, D, E Building renovations of \$9 million along with several other smaller projects.

At June 30, 2015, the College had \$253 million in debt outstanding versus \$269.9 million the previous year. As part of its mission, the College is committed to the expansion and renewal of its capital assets through its capital plan, in order to continue to enhance the quality of its academic and student development programming. In addition to debt financing, the College is aggressively seeking grants and donations.

#### **Economic Factors That Will Affect the Future**

The major components of RCNJ's operating revenue have changed over time. State support, as a percentage of the total revenues has been declining over the last several years. It is now down to 25%. The direct operating state appropriation was flat again in 2015, as it has been for the last several years. The preliminary information for 2016 is a cut of \$1.2 million in direct state appropriation. Operations at the College are negatively impacted by constrained state support. The College faces limited expense flexibility as salaries and benefits are the largest expenses the College has, and the State controls salary and benefit negotiations for a majority of employees at the College. New Jersey continues to face challenging economic times including the underfunding of the State's pension plan. These economic factors may affect future appropriations to the College, and reduced appropriations may place an increased burden on tuition and fees to fund the operating costs. Enrollment is expected to grow modestly over the next few years, which should ease the pressures slightly. It is important RCNJ continue to sustain strong operating cash flows in order to meet its debt obligations. The College will continue to seek new and enhanced revenue streams and operating efficiencies to maintain its ability to increase total net assets to meet the needs of its students. The College remains committed to its mission of serving the educational needs of New Jersey.

Ramapo College of New Jersey
(A Component Unit of the State of New Jersey)
Statement of Net Position
June 30, 2015
(dollars in thousands)

| ·   | Business-<br>Type<br>Activities<br>Ramapo<br>College | Component<br>Unit<br>Ramapo<br>College<br>Foundation | Total            |
|---|--|--|------------------|
| ASSETS  |  |  |                  |
| Current Assets  |  |  |                  |
| Cash and cash equivalents   | \$ 61,708  | \$ 2,236   | \$ 63,944        |
| Short term investments  | -  | 8  | 8                |
| Receivables   |  |  |                  |
| Students, less allowance of \$700   | 774  | -  | 774              |
| Loans, less allowance of \$108  | 151  | -  | 151              |
| Gifts and grants, less allowance of \$189   | 1,030  | 465  | 1,495            |
| Contributions, net  | -  | 2,064  | 2,064            |
| Due from Ramapo College Foundation (Due to College)   | 1,674  | (1,674)  | -                |
| Other   | 886  | 127  | 1,013            |
| Total Receivables   | 4,515  | 982  | 5,497            |
| Propoid expenses  | 84   |  | 84               |
| Prepaid expenses  |  |  | _                |
| Restricted deposits held by Trustees  | 37,041   | -  | 37,041           |
| Other current assets  | <del>_</del>   | 31   | 31               |
| Total Current Assets  | 103,348  | 3,257  | 106,605          |
| Noncurrent Assets   |  |  |                  |
| Restricted deposits held by Trustees  | 2,900  | _  | 2,900            |
| Investments, at fair value  | 2,300  | 16,088   | 16,088           |
| Student loan receivables, less allowance of \$556   | 755  | 10,000   | 755              |
| Other assets  | 102  | _  | 102              |
| Contributions receivable, net   | 102  | 3,631  | 3,631            |
| ·   | 222 726  | 3,031  | 323,736          |
| Capital assets, net   | 323,736  |  |                  |
| Total Noncurrent Assets   | 327,493  | 19,719   | 347,212          |
| Total Assets  | 430,841  | 22,976   | 453,817          |
| DEFFERED OUTFLOWS OF RESOURCES  |  |  |                  |
| Deferred outflow of pension resources   | 3,426  | _  | 3,426            |
| Deferred dufflow of periodoff resources   | 0,420  |  | 0,420            |
| LIABILITIES   |  |  |                  |
| Current Liabilities   |  |  |                  |
| Accounts payable and accrued expenses   | 17,680   | 72   | 17,752           |
| Long-term debt - current portion  | 7,496  | -  | 7,496            |
| Unearned tuition, fees, and deposits  | 4,319  | 100  | 4,419            |
| Compensated absences - current portion  | 1,920  | -  | 1,920            |
| Deposits  | 1,458  | 94   | 1,552            |
| Total Current Liabilities   | 32,873   | 266  | 33,139           |
| Noncurrent Liabilities  | <u> </u>   |  |                  |
| Long-term debt - noncurrent portion   | 245,519  | _  | 245,519          |
| Other liabilities   | 100  | 239  | 339              |
|   | 2,066  | 239  | 2,066            |
| Unearned revenue from grantors  | ,  | -  | ,                |
| Compensated absences - noncurrent portion Assets held on behalf of Federal government loan programs | 1,153<br>950   | -  | 1,153<br>950     |
|   |  | -  |                  |
| Net pension liability   | 78,354   | <del></del>  | 78,354           |
| Total Noncurrent Liabilities  | 328,142  | 239  | 328,381          |
| Total Liabilities   | 361,015  | 505  | 361,520          |
| DEFFERED INFLOWS OF RESOURCES   |  |  |                  |
| Deferred inflow of pension resources  | 2,378  | -  | 2,378            |
| ·   | <del></del>  |  |                  |
| NET POSITION  | 05.004   |  | 05.004           |
| Net investment in capital assets  | 25,981   | -  | 25,981           |
| Restricted  |  | 10.605   | 10.605           |
| Nonexpendable<br>Expendable   | -  | 12,625   | 12,625           |
| Grants  | =  | 8,287  | 8,287            |
| Renewal and replacement   | 1,061  | 0,201  | ·                |
| Unrestricted  | 1,001  | -  | 1,061            |
|   | 114,128  |  | 114,128          |
| Capital projects  | •  | 4.550  |                  |
| Current   | (70,296)   | 1,559  | (68,737)         |
| Total Net Position  | <u>\$ 70,874</u>                                     | <u>\$ 22,471</u>                                     | <u>\$ 93,345</u> |
|   |  |  |                  |

(A Component Unit of the State of New Jersey)
Statement of Net Position
June 30, 2014
(dollars in thousands)

| (donars in the   | ousarius)  |  |                 |
|--|--|--|-----------------|
|  | Business-<br>Type<br>Activities<br>Ramapo<br>College | Component Unit<br>Ramapo College<br>Foundation | Total           |
| ASSETS   |  | ·  |                 |
| Current Assets   |  |  |                 |
| Cash and cash equivalents Short term investments Receivables | \$ 52,798<br>-                                       | \$ 1,179<br>16                                 | \$ 53,977<br>16 |
| Students, less allowance of \$653                            | 872  | -  | 872             |
| Loans, less allowance of \$103                               | 193  | -  | 193             |
| Gifts and grants, less allowance of \$180                    | 605  | 1,261  | 1,866           |
| Contributions, net   | -  | 1,863  | 1,863           |
| Due from Ramapo College Foundation (Due to College)          | 1,658  | (1,658)  | -               |
| Other  | 904  | 52   | 956             |
| Total Receivables  | 4,232  | 1,518  | 5,750           |
|  |  | 1,010  | 0,700           |
| Prepaid expenses   | 49   | -  | 49              |
| Restricted deposits held by Trustees                         | 56,565   | -  | 56,565          |
| Other current assets   |  | 53   | 53              |
| Total Current Assets   | 113,644  | 2,766  | 116,410         |
| Noncurrent Assets  |  | <u> </u>                                       |                 |
|  | 5.000  |  | 5.000           |
| Restricted deposits held by Trustees                         | 5,900  | 45.070   | 5,900           |
| Investments, at fair value                                   | 720  | 15,876   | 15,876          |
| Student loan receivables, less allowance of \$529            | 730  | -  | 730             |
| Other assets   | 87   | 4.072  | 87              |
| Contributions receivable, net                                | 200.240  | 4,072  | 4,072           |
| Capital assets, net  | 299,349  |  | 299,349         |
| Total Noncurrent Assets                                      | 306,066  | 19,948   | 326,014         |
| Total Assets   | 419,710  | 22,714   | 442,424         |
| LIABILITIES  |  |  |                 |
| Current Liabilities  |  |  |                 |
| Accounts payable and accrued expenses                        | 18,102   | 52   | 18,154          |
| Long-term debt - current portion                             | 8,982  | -  | 8,982           |
| Unearned tuition, fees, and deposits                         | 4,170  | 107  | 4,277           |
| Compensated absences - current portion                       | 1,914  | <u>-</u>                                       | 1,914           |
| Deposits   | 1,214  | 64   | 1,278           |
| Total Current Liabilities                                    | 34,382   | 223  | 34,605          |
| Noncurrent Liabilities                                       |  |  |                 |
| Long-term debt - noncurrent portion                          | 260,877  | =  | 260,877         |
| Other liabilities  | 100  | 237  | 337             |
| Unearned revenue from grantors                               | 2,017  | -  | 2,017           |
| Compensated absences - noncurrent portion                    | 1,172  | -  | 1,172           |
| Assets held on behalf of Federal government loan programs    | 1,040  | <del>_</del>                                   | 1,040           |
| Total Noncurrent Liabilities                                 | 265,206  | 237  | 265,443         |
| Total Liabilities  | 299,588  | 460  | 300,048         |
| NET POSITION   |  |  |                 |
| Net investment in capital assets                             | 32,396   | -  | 32,396          |
| Restricted   | 5_,555   |  | 3_,555          |
| Nonexpendable  | -  | 11,081   | 11,081          |
| Expendable   |  |  | •               |
| Grants   | -  | 9,726  | 9,726           |
| Renewal and replacement                                      | 2,502  | -  | 2,502           |
| Unrestricted   |  |  |                 |
| Capital projects   | 84,867   | -  | 84,867          |
| Current  | 357  | 1,447  | 1,804           |
| Total Net Position   | \$ 120,122   | \$ 22,254                                      | \$ 142,376      |
|  |  |  |                 |

(A Component Unit of the State of New Jersey)
Statement of Revenues, Expenses and Changes in Net Position
Year Ended June 30, 2015
(dollars in thousands)

|  | Ac<br>Ra | ness-Type<br>tivities<br>amapo<br>ollege | Ramap | nent Unit<br>o College<br>idation | Total         |
|--|----------|--|-------|-----------------------------------|---------------|
| REVENUE  |          |  |       |                                   |               |
| Operating Revenues   |          |  |       |                                   |               |
| Student tuition and fees   | \$       | 74,976                                   | \$    | -                                 | \$<br>74,976  |
| Less: tuition scholarship allowances                                       |          | (19,151)                                 |       |                                   | <br>(19,151)  |
| Net Student Tuition and Fees   |          | 55,825                                   |       | -                                 | 55,825        |
| Auxiliary enterprises  |          | 39,224                                   |       | -                                 | 39,224        |
| Less: auxiliary allowances   |          | (3,575)                                  |       | <u>-</u>                          | <br>(3,575)   |
| Net Auxiliary Enterprises  |          | 35,649                                   |       | -                                 | 35,649        |
| Federal grants and contracts   |          | 7,650                                    |       | -                                 | 7,650         |
| State and local grants and contracts                                       |          | 6,020                                    |       | 1,044                             | 7,064         |
| Contributions  |          | -  |       | 2,902                             | 2,902         |
| Other operating revenues   |          | 3,692                                    |       | 630                               | <br>4,322     |
| Total Operating Revenues   | -        | 108,836                                  |       | 4,576                             | <br>113,412   |
| EXPENSES Operating Expenses  |          |  |       |                                   |               |
| Instruction  |          | 48,194                                   |       | -                                 | 48,194        |
| Academic support   |          | 7,158                                    |       | -                                 | 7,158         |
| Student services   |          | 13,394                                   |       | -                                 | 13,394        |
| Institutional support  |          | 19,531                                   |       | 894                               | 20,425<br>405 |
| Student financial aid and scholarships Operations and maintenance of plant |          | 405<br>16,229                            |       | -                                 | 16,229        |
| Depreciation   |          | 9,978                                    |       | _                                 | 9,978         |
| Auxiliary  |          | 17,325                                   |       | _                                 | 17,325        |
| Total Operating Expenses   |          | 132,214                                  |       | 894                               | <br>133,108   |
| Operating (Loss) Income  |          | (23,378)                                 |       | 3,682                             | <br>(19,696)  |
| Nonoperating Revenue (Expenses)  |          | (20,010)                                 |       | 0,002                             | <br>(10,000)  |
| State of New Jersey appropriations   |          | 16,130                                   |       | -                                 | 16,130        |
| State of New Jersey paid fringe benefits                                   |          | 21,420                                   |       | -                                 | 21,420        |
| Investment income, net   |          | 278                                      |       | 220                               | 498           |
| Interest expense   |          | (11,112)                                 |       | -                                 | (11,112)      |
| Transactions with affiliates   |          | 3,685                                    |       | (3,685)                           | <br>          |
| Net Nonoperating Revenue (Expenses)  |          | 30,401                                   |       | (3,465)                           | <br>26,936    |
| Capital gifts and grants   | -        | 16,864                                   |       | <u>-</u>                          | <br>16,864    |
| Increase in Net Position   |          | 23,887                                   |       | 217                               | 24,104        |
| NET POSITION   |          | 100 100                                  |       | 00.054                            | 4.40.076      |
| Beginning of year  |          | 120,122                                  |       | 22,254                            | 142,376       |
| Cumulative effect of change in accounting principle                        |          | (73,135)                                 |       | <u>-</u>                          | <br>(73,135)  |
| End of year  | \$       | 70,874                                   | \$    | 22,471                            | \$<br>93,345  |

(A Component Unit of the State of New Jersey)
Statement of Revenues, Expenses and Changes in Net Position
Year Ended June 30, 2014
(dollars in thousands)

|  | Business-Type<br>Activities<br>Ramapo<br>College | Component Unit<br>Ramapo College<br>Foundation | Total             |
|--|--|--|-------------------|
| REVENUE                                  |  |  | -                 |
| Operating Revenues                       |  |  |                   |
| Student tuition and fees                 | \$ 73,504  | \$ -   | \$ 73,504         |
| Less: tuition scholarship allowances     | (18,213)   |  | (18,213)          |
| Net Student Tuition and Fees             | 55,291   | -  | 55,291            |
| Auxiliary enterprises                    | 38,520   | -  | 38,520            |
| Less: auxiliary allowances               | (3,003)  |  | (3,003)           |
| Net Auxiliary Enterprises                | 35,517   | -  | 35,517            |
| Federal grants and contracts             | 7,096  | -  | 7,096             |
| State and local grants and contracts     | 6,307  | 1,786  | 8,093             |
| Contributions                            | -  | 1,859  | 1,859             |
| Other operating revenues                 | 1,874  | 542  | 2,416             |
| Total Operating Revenues                 | 106,085  | 4,187  | 110,272           |
| EXPENSES                                 |  |  |                   |
| Operating Expenses                       |  |  |                   |
| Instruction                              | 47,673   | -  | 47,673            |
| Research and public service              | 32   | -  | 32                |
| Academic support                         | 6,501  | -  | 6,501             |
| Student services                         | 13,319   | -  | 13,319            |
| Institutional support                    | 17,682   | 775  | 18,457            |
| Student financial aid and scholarships   | 475  | -  | 475               |
| Operations and maintenance of plant      | 15,545   | -  | 15,545            |
| Depreciation                             | 9,914  | -  | 9,914             |
| Auxiliary                                | 16,632   |  | 16,632            |
| Total Operating Expenses                 | 127,773  | 775  | 128,548           |
| Operating (Loss) Income                  | (21,688)   | 3,412  | (18,276)          |
| Nonoperating Revenue (Expenses)          | 40.400   |  | 40.400            |
| State of New Jersey appropriations       | 16,130   | -  | 16,130            |
| State of New Jersey paid fringe benefits | 23,982   | - 0.440  | 23,982            |
| Investment income, net Interest expense  | 343<br>(11,379)                                  | 2,418  | 2,761<br>(11,379) |
| Transactions with affiliates             | , , ,  | (4,118)  | (11,579)          |
|  | 4,118  |  | 24 404            |
| Net Nonoperating Revenue (Expenses)      | 33,194   | (1,700)  | 31,494            |
| Increase in Net Position                 | 11,506   | 1,712  | 13,218            |
| NET POSITION                             |  |  |                   |
| Beginning of year                        | 108,616  | 20,542   | 129,158           |
| End of year                              | \$ 120,122                                       | \$ 22,254                                      | \$ 142,376        |

Ramapo College of New Jersey (A Component Unit of the State of New Jersey) Statements of Cash Flows (Business-Type Activities - Ramapo College Only) Years Ended June 30, (dollars in thousands)

|   | 2015               | 2014                  |
|---|--------------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                              | Ф 50.040           | Ф <b>5400</b> 5       |
| Tuition and fees  | \$ 56,316          | \$ 54,935             |
| Grants and contracts Payments to suppliers                        | 13,293<br>(29,532) | 16,793<br>(24,563)    |
| Payments to suppliers Payments to employees                       | (64,940)           | (63,328)              |
| Payments for employee benefits                                    | (23,671)           | (26,821)              |
| Auxiliary enterprise charges                                      | 35,649             | 35,517                |
| Other   | 3,214              | 1,479                 |
| Net Cash from Operating Activities                                | (9,671)            | (5,988)               |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES                   |                    |                       |
| State appropriations  | 37,550             | 40,112                |
| Gifts and grants  | 3,685              | 4,118                 |
| Net Cash from Noncapital Financing Activities                     | 41,235             | 44,230                |
| CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES                      |                    |                       |
| Capital grants and gifts received                                 | 16,864             | -                     |
| Purchases of capital assets                                       | (34,365)           | (37,183)              |
| Proceeds from the issuance of long-term debt                      | 48,043             | 604                   |
| Principal paid on capital debt and leases                         | (64,886)           | (8,663)               |
| Interest paid on capital debt and leases                          | (11,112)           | (11,379)              |
| Decrease (Increase) in deposits held by trustees                  | 22,524             | (1,815)               |
| Net Cash from Capital Financing Activities                        | (22,932)           | (58,436)              |
| CASH FLOWS FROM INVESTING ACTIVITIES                              |                    |                       |
| Interest on investments   | 278                | 343                   |
| Net Increase in Cash  | 8,910              | (19,851)              |
| CASH  |                    |                       |
| Beginning of year   | 52,798             | 72,649                |
| End of year   | <u>\$ 61,708</u>   | \$ 52,798             |
| RECONCILIATION OF NET OPERATING REVENUES (EXPENSES) TO            |                    |                       |
| NET CASH FROM OPERATING ACTIVITIES                                |                    |                       |
| Operating loss  | \$ (23,378)        | \$ (21,688)           |
| Adjustments to reconcile net loss to net cash                     |                    |                       |
| from operating activities   | 0.070              | 0.044                 |
| Depreciation expense  | 9,978              | 9,914                 |
| Changes in assets and liabilities                                 | (200)              | 204                   |
| Receivables, net  | (308)              | 391                   |
| Prepaid expenses and other assets  Deferred outflows of resources | (50)<br>(578)      | (136)                 |
| Accounts payable and accrued expenses                             | 4,327              | 3,383                 |
| Unearned tuition, fees, and deposits                              | 149                | 69                    |
| Unearned revenue from grantors                                    | 48                 | 2,017                 |
| Deposits  | 244                | 2,017                 |
| Compensated absences  | (13)               | -                     |
| Government grants refundable                                      | (90)               | 56                    |
| Net Cash from Operating Activities                                | \$ (9,671)         | \$ (5,988)            |
|   | <del>*</del> (0,0) | <del>+ (0,000</del> ) |

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

# 1. Organization

Established in 1969, Ramapo College of New Jersey (the College) offers bachelor's degrees in the arts, business, humanities, social sciences and the sciences, as well as in professional studies, which include nursing and social work. In addition, the College offers courses leading to teacher certification at the elementary and secondary levels. The College also offers five graduate programs as well as articulated programs with the University of Medicine and Dentistry of New Jersey and New York Chiropractic College.

The College's mission is focused on the four "pillars" of a Ramapo education: international, intercultural, interdisciplinary and experiential, all of which are incorporated throughout the curriculum and extracurricular. The international mission is further accomplished through a wide range of study abroad and student exchange links with institutions all over the world through the New Jersey State Consortium for International Studies (NJSCIS). Additional experiential programs include internships, co-op, and service learning.

The College is recognized as a public institution of higher education by the State of New Jersey. This recognition is supported by an annual appropriation between the College and the State whereby the College agrees to render services of public higher education for the State. In accordance with Governmental Accounting Standards Board (GASB) Statement No. 14, the College is considered a component unit of the State for financial reporting purposes. Accordingly, the financial statements of the College are included in the State of New Jersey's Comprehensive Annual Financial Report.

# 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accounting policies of the College conform to U.S. generally accepted accounting principles as applicable to colleges and universities. The College's reports are based on all applicable GASB pronouncements as well as applicable Financial Accounting Standards Board (FASB) Interpretations, Accounting Principles Board Opinion, and Accounting Review Boards of the Committee on Accounting Procedures.

GASB Statement No. 35 establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net asset categories.

 Net investment in capital assets: Capital assets, net of accumulated depreciation, and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets.

#### Restricted:

*Nonexpendable* – Net position subject to externally-imposed stipulations that must be maintained permanently by the College.

Expendable – Net position whose use by the College is subject to externally-imposed stipulations that can be fulfilled by actions of the College pursuant to the stipulations or that expire by the passage of time.

(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2015 and 2014

# 2. Summary of Significant Accounting Policies (Continued)

# Basis of Presentation (Continued)

#### • Unrestricted:

Net position not subject to externally-imposed stipulations that may be designated for specific purposes by action of management or the Board of Trustees, or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position are designated for academic programs and initiatives and capital programs.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to first apply the expense towards restricted resources, and then towards unrestricted resources.

# Measurement Focus and Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting using the economic resources measurement focus. The College reports as a business type activity, as defined by GASB Statement No. 35. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

#### Use of Estimates

The presentation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash and highly liquid investments purchased with an original maturity of three months or less. The College maintains cash balances at several financial institutions.

#### Restricted deposits Held by Trustees

Restricted deposits held by trustees are recorded in the financial statements at fair value, which is based on quoted market price and consist of cash and cash equivalents and U.S. Treasury securities. Investment income is recorded on an accrual basis. Realized and unrealized gains and losses are reported in investment income.

#### Capital Assets

Capital assets are recorded at historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. Expenditures for normal maintenance and repairs are expensed when incurred.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

# 2. Summary of Significant Accounting Policies (Continued)

Capital assets of the College are depreciated using the straight-line method over the following useful lives.

|                            | <u>Useful Lives</u> |
|----------------------------|---------------------|
|                            | ·                   |
| Land improvements          | 20 Years            |
| Buildings and improvements | 20-50 Years         |
| Equipment                  | 5-10 Years          |
| Library collection         | 10 Years            |
| Infrastructure             | 7-50 Years          |

#### Deferred Outflows and Deferred Inflows of Resources

Changes in net pension liability not included in pension expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the net pension liability are reported as deferred outflows of resources. The changes in assumptions, net differences between projected and actual earnings on pension plan investments and changes in proportionate share may be either deferred outflows of resources or deferred inflow of resources. See note 10 for the College's breakdown of these items.

# Financial Dependency

The College is recognized as a public institution of higher education by the State of New Jersey (the State). This recognition is supported by an annual appropriation between the College and the State whereby the College agrees to render services of public higher education for the State. The College is economically dependent on these appropriations to carry on its operations.

#### Student Tuition and Fees

Student tuition and fees are presented net of scholarships applied to student accounts, while other payments made directly to students are presented as scholarships expenses.

#### **Grants and Contracts**

Federal, State and local grants and contracts revenue is comprised mainly of grant revenues received from the Federal Government and State of New Jersey and are recognized as the related expenses are incurred. Amounts received from grants, which have not yet been earned under the terms of the agreement, are recorded as deferred revenue in the accompanying statement of net position.

(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2015 and 2014

# 2. Summary of Significant Accounting Policies (Continued)

#### Classification of Revenue

The College's policy for defining operating activities in the statement of revenues, expenses, and changes in net position are those that serve the College's principal purpose and generally result from exchange transactions such as payments received for services and payments made for the purchase of goods and services. Examples include: student tuition and fees, net of scholarship allowances; sales and services of auxiliary enterprises; and most Federal, State and local grants and contracts. Nonoperating revenues include activities that have the characteristics of non-exchange transactions, such as operating and capital appropriations from the State and investment income.

#### Tax Status

The College is exempt from Federal income taxes under Section 115 of Internal Revenue Service code.

#### Reclassification

Certain prior year amounts have been reclassified to conform with current year presentation.

# Cumulative Effect of Change in Accounting Principle

For the year ending June 30, 2015, the College implemented GASB Statement No. 68, "Accounting and Financial Reporting for Pensions" and GASB Statement No. 71, "Pension Transition for Contributions made subsequent to the Measurement Date" establish standards of accounting and financial reporting for defined benefit pensions and defined contribution pensions provided to the employees of state and local governmental employers through pension plans that are administered through trusts.

These statements seek to improve accounting and financial reporting for pensions by establishing standards for measuring and recognizing liabilities, deferred outflows/inflows of resources and expenses. The statements also require the identification and the methods and assumptions that should be used to project benefit payments to their actual present value and attribute that present value to period of employee service. The result of implementation of GASB Statement No. 68 is the reduction of beginning net position by \$73.1 million for the year ending June 30, 2015.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 3. Cash and Cash Equivalents

Cash and cash equivalents are comprised of the following as of June 30, 2015 and 2014 (dollars in thousands):

|   | 2015          | 2014          |
|---|---------------|---------------|
| Cash and money market accounts State of New Jersey Cash Management Fund | \$ 60,581<br> | \$ 51,671<br> |
| Total Cash and Cash Equivalents   | \$ 61,708     | \$ 52,798     |

In accordance with GASB Statement No. 40, *Deposit and Investment Rick Disclosures*, the College has assessed the certain risks related to its cash and cash equivalents and restricted deposits held by trustees.

Custodial credit risk is the risk that in the event of a bank failure, the College's deposits may not be returned to it. The College entered into an irrevocable standby letter of Credit agreement with TD Bank N.A. and the Federal Home Loan Bank of Pittsburgh acting as the custodian. This agreement secures payment of uninsured deposits to the College. As of June 30, 2015 and 2014, cash and cash equivalents were held by depositories and amounted to \$61.7 million and \$52.8 million, respectively.

As of June 30, 2015, \$1.8 million was FDIC insured and \$59.9 million was collateralized according to the irrevocable standby letter of credit. As of June 30, 2014, \$2.0 million was FDIC insured, \$14.0 million was collateralized according to the irrevocable standby letter of credit agreement and \$36.8 million was uninsured and uncollateralized or collateralized with securities held by the pledge financial institution, or by trust department or agent but not in the College's name.

The College participates in the State of New Jersey Cash Management Fund wherein amounts contributed by the College are combined with funds from other state institutions into a large-scale investment program. The carrying amount of cash and cash equivalents in the State of New Jersey Cash Management Fund as of June 30, 2015 and 2014 was \$1,127,000 and \$1,127,000, respectively. These amounts are collateralized in accordance with Chapter 64 of Title 18A of New Jersey Statutes. The Cash Management Fund is unrated.

Statutes of the State of New Jersey and Regulations of the State Investment Council authorize the College to invest in obligations of the U.S. Treasury, foreign governments, agencies and municipal or political subdivisions of the State, commercial paper, bankers acceptances, revenue obligations of public authorities, debt instruments of banks, collateralized notes and mortgages, certificates of deposit, repurchase agreements, equity and convertible equity securities, and other common types of investment securities. Investee institutions and organizations are prescribed by the statutes and regulations based on such criteria as minimum capital, dividend paying history, credit history and other evaluation factors.

(A Component Unit of the State of New Jersey)

## Notes to Financial Statements

## June 30, 2015 and 2014

# 4. Restricted Deposits Held by Trustees

Restricted deposits held by trustees represent assets held by financial institutions, under the terms of various obligations. The restricted deposits held by trustees under bond indenture agreements are maintained for the following (dollars in thousands):

|  | 2015          | 2014          |
|--|---------------|---------------|
| Construction fund                            | \$ 27,227     | \$19,594      |
| Debt service fund for principal and interest | 10,907        | 13,321        |
| Capitalized interest                         | 723           | -             |
| Cost of issuance                             | 23            | -             |
| Redemption fund                              | -             | 26,363        |
| Renewal and replacement fund                 | 1,061         | 2,499         |
| Rental pledge fund                           | -             | 679           |
| Other investments                            |               | 9             |
|  | 39,941        | 62,465        |
| Less: current portion                        | <u>37,041</u> | <u>56,565</u> |
| Noncurrent Deposits Held by Trustees         | \$ 2,900      | \$ 5,900      |

The College's restricted deposits held by trustees are subject to various risks. Among these risks are interest risk and credit risk.

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. The following table summarizes restricted deposits held by trustees maturities as of June 30, 2015 and 2014:

|  |            | 2015                  |            |             |  |
|--|------------|-----------------------|------------|-------------|--|
|  |            | Investment maturities |            |             |  |
|  |            |                       | (in years) |             |  |
| Investment Type  | Fair Value | Less than 1           | 1 to 2     | More than 2 |  |
| Money market funds U.S. Treasurey notes and government | \$ 34,621  | \$ 34,621             | \$ -       | \$ -        |  |
| securities   | 2,420      | 2,420                 | -          | -           |  |
| Fixed Income   | 2,900      |                       |            | 2,900       |  |
|  | \$ 39,941  | <u>\$ 37,041</u>      | <u>\$</u>  | \$ 2,900    |  |

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

# 4. Restricted Deposits Held by Trustees (Continued)

|  |                  | 2014             |              |                 |  |
|--|------------------|------------------|--------------|-----------------|--|
|  |                  | Inv              | estment matu | urities         |  |
|  |                  |                  | (in years)   |                 |  |
| Investment Type  | Fair Value       | Less than 1      | 1 to 2       | More than 2     |  |
| Money market funds U.S. Treasurey notes and government | \$ 18,896        | \$ 18,896        | \$ -         | \$ -            |  |
| securities   | 11,306           | 11,306           | -            | -               |  |
| Fixed Income   | 32,263           | 26,363           |              | 5,900           |  |
|  | <u>\$ 62,465</u> | <u>\$ 56,565</u> | <u>\$ -</u>  | <u>\$ 5,900</u> |  |

Assets held under bond indenture agreements are not governed by the College's investment policies, but rather by the investment policies of the New Jersey Educational Facilities Authority. As of June 30, 2015 and 2014, restricted deposits held by trustees were invested in cash management fund, U.S. Treasury bills or fixed income securities.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The College's investment policy requires that the overall average quality rating of the portfolio's domestic fixed income holdings will be at least "AA", as rated by the Standard and Poor's or Moody's rating agency.

Ramapo College of New Jersey
(A Component Unit of the State of New Jersey)

# Notes to Financial Statements

# June 30, 2015 and 2014

#### **Capital Assets** 5.

Capital assets activity for the years ended June 30, 2015 is comprised of the following (dollars in thousands):

|                                | 2015      |           |            |           |  |  |
|--------------------------------|-----------|-----------|------------|-----------|--|--|
|                                | Beginning |           |            | Ending    |  |  |
|                                | Balance   | Additions | Reductions | Balance   |  |  |
| Non Depreciable Capital Assets |           |           |            |           |  |  |
| Land                           | \$ 3,231  | \$ -      | \$ -       | \$ 3,231  |  |  |
| Construction in progress       | 53,614    | 33,892    | (2,855)    | 84,651    |  |  |
|                                | 56,845    | 33,892    | (2,855)    | 87,882    |  |  |
| Depreciable Capital Assets     |           |           |            |           |  |  |
| Land improvements              | 7,077     | -         | -          | 7,077     |  |  |
| Buildings and improvements     | 326,832   | 2,247     | -          | 329,079   |  |  |
| Equipment                      | 11,898    | 720       | (32)       | 12,586    |  |  |
| Library collection             | 9,730     | 130       | (370)      | 9,490     |  |  |
| Infrastructure                 | 15,922    | 231       |            | 16,153    |  |  |
|                                | 371,459   | 3,328     | (402)      | 374,385   |  |  |
| Total Capital Assets           | 428,304   | 37,220    | (3,257)    | 462,267   |  |  |
| Accumulated Depreciation       |           |           |            |           |  |  |
| Land improvements              | 3,466     | 291       | -          | 3,757     |  |  |
| Buildings and improvements     | 101,590   | 8,357     | -          | 109,947   |  |  |
| Equipment                      | 9,740     | 601       | (32)       | 10,309    |  |  |
| Library collection             | 8,353     | 316       | (370)      | 8,299     |  |  |
| Infrastructure                 | 5,806     | 413       |            | 6,219     |  |  |
| Total Accumulated Depreciation | 128,955   | 9,978     | (402)      | 138,531   |  |  |
| Capital Assets, Net            | \$299,349 | \$ 27,242 | \$ (2,855) | \$323,736 |  |  |

(A Component Unit of the State of New Jersey)

## Notes to Financial Statements

# June 30, 2015 and 2014

# 5. Capital Assets (continued)

Capital assets activity for the years ended June 30, 2014 is comprised of the following (dollars in thousands):

|                                | 2014      |           |                 |           |  |
|--------------------------------|-----------|-----------|-----------------|-----------|--|
|                                | Beginning |           |                 | Ending    |  |
|                                | Balance   | Additions | Reductions      | Balance   |  |
|                                |           |           |                 |           |  |
| Non Depreciable Capital Assets |           | •         | •               |           |  |
| Land                           | \$ 3,231  | \$ -      | \$ -            | \$ 3,231  |  |
| Construction in progress       | 20,236    | 34,056    | (678)           | 53,614    |  |
|                                | 23,467    | 34,056    | (678)           | 56,845    |  |
| Depreciable Capital Assets     |           |           |                 |           |  |
| Land improvements              | 7,061     | 16        | -               | 7,077     |  |
| Buildings and improvements     | 324,652   | 2,180     | -               | 326,832   |  |
| Equipment                      | 11,238    | 789       | (129)           | 11,898    |  |
| Library collection             | 9,130     | 619       | (19)            | 9,730     |  |
| Infrastructure                 | 15,683    | 239       | <u> </u>        | 15,922    |  |
|                                | 367,764   | 3,843     | (148)           | 371,459   |  |
| Total Capital Assets           | 391,231   | 37,899    | (826)           | 428,304   |  |
| Accumulated Depreciation       |           |           |                 |           |  |
| Land improvements              | 3,174     | 292       | -               | 3,466     |  |
| Buildings                      | 93,345    | 8,245     | -               | 101,590   |  |
| Equipment                      | 9,202     | 629       | (91)            | 9,740     |  |
| Library collection             | 8,030     | 342       | (19)            | 8,353     |  |
| Infrastructure                 | 5,400     | 406       |                 | 5,806     |  |
| Total Accumulated Depreciation | 119,151   | 9,914     | (110)           | 128,955   |  |
| Capital Assets, Net            | \$272,080 | \$ 27,985 | <u>\$ (716)</u> | \$299,349 |  |

As of June 30, 2015, estimated costs to complete the projects classified as construction in progress are approximately \$23,869,000 and are expected to be funded primarily from New Jersey Educational Facility Authority Revenue Bonds and unrestricted revenues. During 2015, the College capitalized interest expense of \$2.4 million.

(A Component Unit of the State of New Jersey)

# Notes to Financial Statements

# June 30, 2015 and 2014

# 6. Accounts Payable and Accrued Expenses

As of June 30, 2015 and 2014, accounts payable and accrued expenses consist of the following (dollars in thousands):

|                               | 20           | <u> 15                                    </u> | 20          | 014   |
|-------------------------------|--------------|--|-------------|-------|
| Vendors                       | •            | l,490  | •           | 4,077 |
| Capital projects              | 6            | 5,329  |             | 6,529 |
| Accrued salaries and benefits | 2            | 2,596  |             | 1,820 |
| Interest payable              | 4            | <u>1,265</u>                                   |             | 5,676 |
|                               | <u>\$ 17</u> | <u>,680</u>                                    | <u>\$ 1</u> | 8,102 |

## 7. Noncurrent Liabilities

Activity in noncurrent liabilities for the year ending June 30, 2015 was as follows (dollars in thousands):

|   |      | ne 30,<br>2014  | Add         | ditions_   | Red  | uctions         |      | ine 30,<br>2015 | _  | urrent<br>ortion |
|---|------|-----------------|-------------|------------|------|-----------------|------|-----------------|----|------------------|
| Other liabilities Compensated absences U.S. Government grants | \$   | 892<br>3,086    | \$          | 450<br>218 | \$   | (405)<br>(231)  | \$   | 937<br>3,073    | \$ | 837<br>1,920     |
| refundable Long-term debt                                     | _2   | 1,040<br>69,859 | _48         | -<br>8,043 | ((   | (90)<br>64,886) | _ 2  | 950<br>253,015  |    | -<br>7,496       |
|   | \$ 2 | 74,877          | <u>\$48</u> | 8,711      | \$ ( | 65,612)         | \$ 2 | 257,975         | \$ | 10,253           |

Activity in noncurrent liabilities for the year ending June 30, 2014 was as follows (dollars in thousands):

|   |      | ine 30,<br>2013 | Add | ditions    | Re | ductions       |      | ine 30,<br>2014  | urrent<br>ortion   |
|---|------|-----------------|-----|------------|----|----------------|------|------------------|--------------------|
| Other liabilities Compensated absences U.S. Government grants | \$   | 1,002<br>3,086  | \$  | 456<br>232 | \$ | (566)<br>(232) | \$   | 892<br>3,086     | \$<br>792<br>1,914 |
| refundable<br>Long-term debt                                  | _ 2  | 984<br>277,918  |     | 56<br>604  |    | (8,663)        | _2   | 1,040<br>269,859 | <br>-<br>8,982     |
|   | \$ 2 | 282,990         | \$  | 1,348      | \$ | (9,461)        | \$ 2 | 274,877          | \$<br>11,688       |

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#### Notes to Financial Statements

#### June 30, 2015 and 2014

# 8. Long-Term Debt

The Board of Trustees of the College, the New Jersey Board of Higher Education and the New Jersey Educational Facilities Authority (the "Authority") have entered into various agreements whereby the College is given use of buildings, improvements and equipment and the College agrees to make lease payments equal to the related debt and interest payments of the underlying revenue bonds issued by the Authority. The College has pledged all net revenues generated from the operation of the residential facilities, the campus life building and from other legally available funds of the College.

The College transferred cash to the trustee to be used in the defeasance of the \$15.3 million 2003H and \$10.7 million 2004E bonds that took place on July 1, 2014.

The Authority issued Series 2015B for the purpose of partially refunding Series 2006D in May 2015. The proceeds of this transaction have been irrevocably deposited with the trustee in order to satisfy the scheduled payments of interest and principal and, therefore, are not reflected in the accompanying financial statements. Series 2015B also provided new funds for the renovation of the Robert A. Scott Student Center and certain College Park Apartments.

On May 19, 2015 the College issued \$30,405,000 in General Obligation Bonds with an average interest rate of 4.46 percent. The net proceeds of \$32,231,000 (after payment of \$346,000 in underwriting fees, insurance, and other issuance costs) plus an additional \$841 of Series 2006D sinking fund monies were used to purchase U.S. government securities. Those securities were deposited in an irrevocable trust with an escrow agent to provide for all future debt service payments on the above mentioned bonds. As a result, the Series 2006D is considered to be defeased and the liability for this bond will be fully removed from the government-wide statement of net position on July 1, 2015.

The College completed the advance refunding to reduce its total debt service payment over the next 18 years by \$1,328,000 and to obtain an economic gain (difference between the present values of the old and new debt service payments) of \$1,297,000.

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# Notes to Financial Statements

# June 30, 2015 and 2014

# 8. Long-Term Debt (continued)

The following principal payments due the Authority were outstanding at June 30, 2015 and 2014 (dollars in thousands):

| NJ Educational Facilities Authority          |                |          |           |
|--|----------------|----------|-----------|
| Revenue Bonds:                               | Interest Rate  | 2015     | 2014      |
|  |                |          |           |
| Series 2003 H, due serially to 2029          | 4.25% to 5.00% | \$ -     | \$ 16,020 |
| Series 2004 E. due serially to 2024          | 3.00% to 4.38% | -        | 11,645    |
| Series 2005 A, due serially to 2019          | 3.00% to 5.00% | 1,117    | 1,329     |
| Series 2006 A, due serially to 2022          | 4.00% to 4.50% | 1,207    | 1,212     |
| Series 2006 D, due serially to 2032          | 3.75% to 4.50% | 1,205    | 32,725    |
| Series 2006 I, due serially to 2036          | 4.00% to 5.00% | 104,755  | 105,130   |
| Series 2011 A, due serially to 2021          | 3.00% to 5.00% | 11,655   | 15,720    |
| Series 2012 B, due serially to 2042          | 2.00% to 5.00% | 77,635   | 78,430    |
| Series 2014 A, due serially to 2033          | 3.00% to 4.00% | 279      | 279       |
| Series 2015 B, due serially to 2040          | 3.00% to 5.00% | 45,180   | -         |
| Higher Education Dormitory Safety Trust Fund |                |          |           |
| Series 2001 A, due serially to 2016          | 3.50% to 5.00% | 69       | 138       |
| Higher Education Capital Improvement Fund    |                |          |           |
| Series 2002 A, due serially to 2023          | 3.00% to 5.25% | 15       | 30        |
| 2014 Higher Education Equipment Leasing      |                |          |           |
| Fund Program 042-01                          | 1.75% to 3.50% | 151      | 163       |
| 2014 Higher Education Equipment Leasing      |                |          |           |
| Fund Program 042-05                          | 3.00% to 3.50% | 106      | 117       |
| Other  | 5.10% to 6.50% | 7        | 48        |
|  |                | 243,381  | 262,986   |
| Plus: Bond premiums                          |                | 9,634    | 6,873     |
|  |                | 253,015  | 269,859   |
| Loss: populiront portion                     |                | ,        | ,         |
| Less: noncurrent portion                     |                | 245,519  | 260,877   |
| Total long-term debt, current portion        |                | \$ 7,496 | \$ 8,982  |

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

# 8. Long-Term Debt (continued)

Payments due on long-term debt, including mandatory sinking fund payments on the revenue bonds, for the next five years and thereafter are as follows as of June 30, 2015 (dollars in thousands):

| Fiscal Year            | <u>Principal</u>           | Interest                   |
|------------------------|----------------------------|----------------------------|
| 2016<br>2017<br>2018   | \$ 7,496<br>7,066<br>8,131 | \$ 9,577<br>9,998<br>9,687 |
| 2019                   | 8,454                      | 9,336                      |
| 2020<br>2021-2025      | 10,745<br>53,236           | 8,944<br>38,116            |
| 2026-2030<br>2031-2035 | 66,037<br>60,266           | 26,415<br>12,847           |
| 2036-2040              | 22,534                     | 4,393                      |
| 2041-2043              | <u>9,050</u><br>\$ 253,015 | \$ 129,313                 |
|                        | Ψ 200,010                  | Ψ 123,313                  |

# 9. Fringe Benefit Appropriation

The State of New Jersey, through separate appropriations, pays certain fringe benefits (principally health insurance, retirement and FICA taxes) on behalf of College employees. For the years ended June 30, 2015 and 2014, such benefits amounted to approximately \$21,420,000 and \$23,982,000 respectively, and are included as part of non-operating revenue under State of New Jersey paid fringe benefits and as operating expense in various functional expense categories in the accompanying financial statements.

#### 10. Retirement Plans

The College participates in three retirement plans for its employees - Public Employee's Retirement System (PERS), the Alternate Benefit Program (ABP), and the Defined Contribution Retirement Program (DCRP). Generally, all employees, except certain part-time employees, participate in one of these plans.

The PERS pension plan is a defined benefit program administered by the State of New Jersey Division of Pension and Benefits. PERS was established under the provisions of N.J.S.A. 43:15A to provide coverage, including post-retirement health care, to substantially all full time employees of the State or public agency provided the employee is not a member of another State administered retirement system.

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#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (Continued)

The ABP pension plan is a defined contribution program. Under the provisions of N.J.S.A 18A-96, the ABP allows enrollees to make contributions to the following carriers: Teachers Insurance and Annuity Association, College Retirement Equities Fund (TIAA/CREF), ING, Valic, Equitable Life Insurance Company, Hartford, and Metropolitan Life Insurance Company. Each ABP alternative is administered by a separate Board of Directors.

The DCRP pension plan is a defined contribution program. Established under the provisions of Chapter 92, P.L. 2007 and Chapter 103, P.L. 2007 and expanded under the provisions of Chapter 89, P.L. 2008 and Chapter 1, P.L. 2010, the DCRP allows enrollees to make contributions to Prudential Retirement Services who administers the plan with a separate Board of Directors.

#### **Public Employees' Retirement System**

#### Plan Descriptions

PERS is a cost-sharing multiple-employer defined benefit pension plan administered by the State of New Jersey, Division of Pensions and Benefits (the Division). For additional information about PERS, please refer to Division's Comprehensive Annual Financial Report (CAFR) which can be found at <a href="https://www.state.nj.us/treasury/pensions/annrprts.shtml">www.state.nj.us/treasury/pensions/annrprts.shtml</a>.

#### **Benefits**

The vesting and benefit provisions are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits vest after ten years of service except for medical benefits, which vest after 25 years of service or under the disability provisions of PERS.

The following represents the membership tiers for PERS:

Tier Definition

1 Members who were enrolled prior to July 1, 2007
2 Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008
3 Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010
4 Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011
5 Members who were eligible to enroll on or after June 28, 2011

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Notes to Financial Statements

June 30, 2015 and 2014

# 10. Retirement Plans (continued)

Service retirement benefits of 1/55<sup>th</sup> of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60th of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 before age 62 with 25 or more years of service credit and tier 5 with 30 or more years of service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

#### **Contributions**

The contribution policy for PERS is set by N.J.S.A. 15A and requires contributions by active members and contributing employers. State legislation has modified the amount that is contributed by the State. The State's pension contribution is based on an actuarially determined amount which includes the employer portion of the normal cost and an amortization of the unfunded accrued liability. Funding for noncontributory group insurance benefits is based on actual claims paid.

PERS members were required to contribute 6.92% and 6.78% of their annual covered salary for the years ended June 30, 2015 and 2014, respectively. This amount changes with negotiations of each new union contract. The State of New Jersey, in accordance with state statutes, makes employer contributions of behalf of the College. Employers were not required to contribute in 2015 or 2014 due to legislation enacted in 1997 by the State of New Jersey, which fully funded previously existing unfunded accrued liabilities of PERS through State of New Jersey bonds. The contribution requirements of the plan members and the College are established and may be amended by the State of New Jersey.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

#### **Net Pension Liability**

At June 30, 2015 the College reported a liability in the amount of \$78.4 million for its proportionate share of the net pension liability.

The total pension liability for the June 30, 2014 measurement date was determined by an actuarial valuation as of July 1, 2013, which was rolled forward to June 30, 2014. The total pension liability for the June 30, 2013 measurement date was determined by an actuarial valuation as of July 1, 2013. This actuarial valuation used the following actuarial assumptions, applied to all periods in the measurement:

Inflation Rate 3.01%

Salary increases:

2012-2021 2.15 - 4.40% based on age

Thereafter 3.15 - 5.40% based on age

Investment rate of return 7.90%

Mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (setback 1 year for females) with adjustments for mortality improvements from the base year of 2012 based on Projection Scale AA.

The actuarial assumptions used in the July 1, 2013 valuation were based on the results of an actuarial experience study for the period July 1, 2008 to June 30, 2011.

#### Discount Rate

The discount rate used to measure the total pension liability was 5.39% and 5.55% as of June 30, 2014 and 2013, respectively. This single blended discount rate was based on the long-term expected rate of return on pension plan investments of 7.9%, and a municipal bond rate of 4.29% and 4.63% as of June 30, 2014 and 2013, respectively, based on the Bond Buyer Go 20-Bond Municipal Bond Index which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made based on the average of the last five years of contributions made in relation to the last five years of recommended contributions. Based on those assumptions, the plan's fiduciary net position was projected to be available to make projected future benefit payments of current plan members through 2033. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through 2033, and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liability.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

#### Sensitivity of the Collective Net Pension Liability to Changes in the Discount Rate

The following presents the collective net pension liability of the College, measured as of June 30, 2014, calculated using the discount rate as disclosed above as well as what the College's collective net pension liability would be if it was calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate (dollars in thousands):

|  |                     | At Current      |                     |
|--|---------------------|-----------------|---------------------|
|  | At 1%               | Discount        | At 1%               |
|  | Decrease<br>(4.39%) | Rate<br>(5.39%) | Increase<br>(6.39%) |
| College's proportionate share of the net pension liability | \$ 92,545           | \$ 78,354       | <u>\$ 66,452</u>    |

#### Long-Term Expected Rate of Return

In accordance with state statute, the long-term expected rate of return on plan investments is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and Division of Pensions and Benefits, the board of trustees and the actuaries. Best estimates of arithmetic real rates of return for each major asset class included in PERS's target asset allocation as of June 30, 2014 are summarized in the following table:

|                             | Target     | Long-Term<br>Expected<br>Real Rate |
|-----------------------------|------------|------------------------------------|
| Asset Class                 | Allocation | of Return                          |
| Cash                        | 6.00%      | 0.80%                              |
| Core Bonds                  | 1.00%      | 2.49%                              |
| Intermediate-Term Bonds     | 11.20%     | 2.26%                              |
| Mortgages                   | 2.50%      | 2.17%                              |
| High Yield Bonds            | 5.50%      | 4.82%                              |
| Inflation-Indexed Bonds     | 2.50%      | 3.51%                              |
| Broad US Equities           | 25.90%     | 8.22%                              |
| Developed Foreign Equities  | 12.70%     | 8.12%                              |
| Emerging Market Equities    | 6.50%      | 9.91%                              |
| Private Equity              | 8.25%      | 13.02%                             |
| Hedge Funds/Absolute Return | 12.25%     | 4.92%                              |
| Real Estate (Property)      | 3.20%      | 5.80%                              |
| Commodities                 | 2.50%      | 5.35%                              |

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

#### Pension Expense, Deferred Outflows of Resources and Deferred Inflows of Resources

For the year ended June 30, 2015, the College recognized pension expense in the amount of \$4.7 million. At June 30, 2015 the College reported deferred outflows of resources and deferred inflows of resources related to PERS from the following sources (dollars in thousands):

|   | Out      | eferred<br>tflows of<br>sources | Deferred<br>Inflows of<br>Resources |       |  |
|---|----------|---------------------------------|-------------------------------------|-------|--|
| Changes in assumptions  | \$       | 1,728                           | \$                                  | -     |  |
| Net differences between projected and actual earnings on pension plan investments     |          | _                               |                                     | 2,378 |  |
| Changes in proportion and differences between College contributions and proportionate |          |                                 |                                     |       |  |
| share of contributions  |          | 1,120                           |                                     | -     |  |
| College contributions subsequent to the measurement date                              |          | 578                             |                                     | _     |  |
|   | \$       | 3.426                           | <u> </u>                            | 2,378 |  |
|   | <u> </u> | -,                              | <u> </u>                            | ,     |  |

College contributions subsequent to the measurement date reported as deferred outflows of resources related to PERS resulting from accrued contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources will be recognized in pension expense as follows (dollars in thousands):

| Year Ended June 30, |    | Deferred<br>s/(Inflows) |
|---------------------|----|-------------------------|
| 2016                | \$ | 200                     |
| 2017                | Ψ  | 200                     |
| 2018                |    | 200                     |
| 2019                |    | 200                     |
| 2020                |    | (230)                   |
| Thereafter          |    | (100)                   |

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

#### Components of Net Pension Liability

The components of the net pension liability of the participating employers for PERS as of June 30, 2014 are as follows (dollars in thousands):

| Total State pension liability Plan fiduciary net position                        | \$ 28,777,950<br>8,650,846 |
|--|----------------------------|
| Net State Pension Liability  | \$ 20,127,104              |
| Plan fiduciary net position as a percentage of the total State pension liability | 30.06%                     |
| Net State pension liability College's allocation percentage                      | \$ 20,127,104<br>0.39%     |
| College's Proportionate Share of the Net State Pension Liability                 | \$ 78,354                  |

#### Alternate Benefit Program Information

ABP provides the choice of six investment carriers all of which are privately operated defined contribution retirement plans. The College assumes no liability for ABP members other than payment of contributions. ABP provides retirement and death benefits for or on behalf of these full time professional employees and faculty members electing to participate in this optional retirement program. Participation eligibility, as well as contributory and noncontributory requirements are established by the State of New Jersey Retirement and Social Security Law. Benefits are determined by the amount of individual accumulations and the retirement income option selected. All benefits vest after the completion of one year of service. All benefits vest after the completion of one year of service. Individually owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

#### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

Participating College employees are required to contribute 5% of their base annual salary and may contribute, on a pretax basis, an additional voluntary contribution of salary up to the maximum Federal statutory limit on a pretax basis. Employer contributions are 8% of base salary. During the years ended June 30, 2015 and 2014, ABP received employer and employee contributions that approximated the following from the College (dollars in thousands):

|   | 2015              | 2014              |
|---|-------------------|-------------------|
| Employer contribution Employee contribution             | \$ 3,265<br>4,245 | \$ 3,201<br>4,301 |
| Basis for contributions Participating employee salaries | 40,817            | 40,009            |

Employer contributions to ABP are paid by the State of New Jersey and are reflected in the accompanying financial statements as appropriations revenue and as expenses. The maximum compensation to be considered for employer retirement contributions is \$141,000 per New Jersey state law Chapter 31, P.L. 2010. This law was effective as of July 1, 2010. The College created a separate 403(B) plan to fund the 8% employer match above the \$141,000 compensation limit. These contributions are funded by the College.

#### **Defined Contribution Retirement Program**

The DCRP provides eligible members with a tax-sheltered, defined contribution retirement benefit along with life insurance and disability coverage.

DCRP enrollment eligibility criteria includes employees who: (1) earn below a minimum base salary, or (2) do not work a minimum number of hours per week, or (3) are enrolled in PERS and make in excess of established "maximum compensation" limits. Participating eligibility, as well as contributory and noncontributory requirements is established by the State of New Jersey Retirement and Social Security Law.

DCRP has one investment carrier, Prudential, which jointly administers the DCRP investments with the Division of Pensions and Benefits. The College assumes no liability for DCRP members other than payment of contributions. Benefits are determined by the amount of individual accumulations and the retirement option selected. All benefits vest immediately for employees who are enrolled in PERS or after one year for employees not in PERS. Individual owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting.

(A Component Unit of the State of New Jersey)

#### Notes to Financial Statements

### June 30, 2015 and 2014

#### 10. Retirement Plans (continued)

Participating College employees contribute 5.5% of their eligible wages. Employer contributions are 3% of the each member's eligible wages. During the year ended June 30, 2015 and 2014 Prudential received employee contribution that approximated the following from College (dollars in thousands):

|   | 2( | 2015    |  | 2014 |         |
|---|----|---------|--|------|---------|
| Employer contribution Employee contribution             | \$ | 7<br>13 |  | \$   | 6<br>12 |
| Basis for contributions Participating employee salaries |    | 244     |  |      | 217     |

Employer contributions to DCRP are paid by the College and are reflected in the financial statements as expenses.

#### 11. Reconciliation of Net Position

The changes in net position as a result of implementing GASB Statement No. 68 are as follows (dollars in thousands):

|                                  | Ne   | t position | Cur   | mulative   |      |            |     |          |      |            |
|----------------------------------|------|------------|-------|------------|------|------------|-----|----------|------|------------|
|                                  | as į | oreviously | effec | t of chang | е    |            | Cha | anges in |      |            |
|                                  | re   | ported at  | in a  | ccounting  | Net  | postion at | net | position | Net  | postion at |
|                                  | Jun  | e 30, 2014 | р     | rinciple   | June | e 30, 2014 | i   | n 2015   | June | e 30, 2015 |
| Net investment in capital assets | \$   | 32,396     | \$    | _          | \$   | 32.396     | \$  | (6,415)  | \$   | 25,981     |
| Restricted                       | Ψ    | 2,502      | Ψ     | -          | Ψ    | 2,502      | Ψ   | (1,441)  | Ψ    | 1,061      |
| Unrestricted                     |      |            |       |            |      |            |     |          |      |            |
| Capital projects                 |      | 84,867     |       | -          |      | 84,867     |     | 29,261   |      | 114,128    |
| Current                          |      |            |       |            |      |            |     |          |      |            |
| Operating                        |      | 357        |       | -          |      | 357        |     | 7,231    |      | 7,588      |
| GASB 68 impact                   |      | _          |       | (73,135)   |      | (73,135)   |     | (4,749)  |      | (77,884)   |
| Total Current                    |      | 357        |       | (73,135)   | _    | (72,778)   |     | 2,482    | _    | (70,296)   |
| Total Net Position               | \$   | 120,122    | \$    | (73,135)   | \$   | 46,987     | \$  | 23,887   | \$   | 70,874     |

(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2015 and 2014

#### 12. Compensated Absences

#### Vacation, Compensatory and Paid Leave Bank Time

The College's general policy states that employees are entitled, upon termination, to the current year's unused earned vacation, compensatory and paid leave bank time in addition to any unused vacation, compensatory and paid leave bank time carried over from the immediate prior year. The liability for unused vacation, compensatory and paid leave bank time at June 30, 2015 and 2014 amounted to approximately \$1,920,000 and \$1,914,000, respectively.

#### Accumulated Unpaid Sick Leave

Cash payments for unused accumulated sick leave are made to eligible employees upon regular retirement. The payment is based on 50% of the employee's sick leave accumulation, at the adjusted hourly pay rate in effect at the time of retirement, up to a maximum of \$15,000. Employees separating from the College prior to retirement are not eligible for payment. Included in the financial statements is the estimated liability for unused sick time of \$1,153,000 and \$1,172,000 for June 30, 2015 and 2014, respectively. The College has made payments of approximately \$127,000 and \$129,000 for unused sick time in fiscal year 2015 and 2014.

#### 13. Commitments

Encumbrances representing outstanding purchase orders and other commitments for materials or services not received as of June 30, 2015 and 2014, are not included in the financial statements. The College has approved contracts in fiscal 2015 and 2014 of approximately \$12,226,000 and \$27,581,000, respectively, the majority of which are for construction and renovation projects and will be funded by plant fund assets on deposit with the trustee.

#### 14. Contingencies

The College is involved in various claims and lawsuits arising in the normal course of business. Management believes that any financial responsibility that may be incurred in settlement of such claims and lawsuits would not be material to the College's financial position.

The College receives support from Federal and State of New Jersey grant programs, primarily student financial assistance. Entitlement to the resources requires compliance with terms of the grant agreements and applicable regulations, including the expenditure of the resources for eligible purposes. Substantially all grants are subject to financial and compliance audits. The College estimates that adjustments, if any, as a result of such audits would not have a material adverse effect on the College's financial statements for the years ending June 30, 2015 and 2014.

(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2015 and 2014

#### 14. Contingencies (Continued)

The College is exposed to various risks of loss. The College participates in a consortium with nine other New Jersey colleges and universities to purchase property insurance. Buildings and equipment are fully insured on an all risk replacement basis to the extent that losses exceed \$100,000 per occurrence, with a per occurrence limit of \$1,500,000,000. Coverage for theft of money and securities provides for the actual loss in excess of \$25,000 with a per loss limit of \$5,000,000.

### 15. Component Unit

Ramapo College Foundation (the Foundation) is a legally separate component unit of Ramapo College of New Jersey, exempt from tax under the Internal Revenue Code Section 501(c) (3). The Foundation acts to stimulate, solicit, secure and promote the receipt of resources from grants, bequests and gifts offered by individuals, corporations and foundations and use such resources to enhance, support and compliment the activities of Ramapo College of New Jersey. Because the resources of the Foundation can only be used by, or for the benefit of, the College, the Foundation is considered a component unit of the College and is discretely presented in the College's financial statements.

During the years ended June 30, 2015 and 2014, the Foundation distributed \$3,685,000 and \$4,118,000, respectively, to the College for both restricted and unrestricted purposes. Complete financial statements for the Ramapo College Foundation can be obtained from Office of Institutional Advancement at 505 Ramapo Valley Road, Mahwah, NJ 07430.

Ramapo College Foundation is a private nonprofit organization that reports under Financial Accounting Board Standards, including FASB 117, Financial Reporting for Not-for-Profit Organizations. These standards provide for certain revenue recognition and presentation features which may be different from GASB criteria. No modifications have been made to the Foundation's financial information as discretely presented in these statements.

\* \* \* \* \*

| REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED) |  |
|--|--|
|  |  |
|  |  |
|  |  |

(A Component Unit of the State of New Jersey)

# Schedule of the College's Proportionate Share of the Net Pension Liability Public Employee's Retirement System Last 10 Years \* (dollars in thousands)

|  | 2015         |
|--|--------------|
| College's proportion of the net pension liability  | 0.39%        |
| College's proportionate share of the net pension liability   | \$<br>78,354 |
| College's covered-employee payroll (measurement date June 30, 2014)  | \$<br>15,439 |
| College's proportionate share of the net pension liability as a percentage of its covered-employee payroll | 507.51%      |
| Plan fiduciary net position as a percentage of the total pension liability                                 | 30.06%       |

<sup>\*</sup> Ten year data not available prior to fiscal year 2015 implementation of Governmental Accounting Standards Board Statement No. 68, Accounting and Financial Reporting for Pensions.

(A Component Unit of the State of New Jersey)

#### Schedule of the College Contributions Public Employee's Retirement System Last 10 Years \* (dollars in thousands)

|  | 2015         |
|--|--------------|
| Contractually required contribution                                  | \$<br>578    |
| Contributions in relation to the contractually required contribution | <br>578      |
| Contribution deficiency (excess)                                     | \$<br>-      |
| College's covered-employee payroll (reporting date June 30, 2015)    | \$<br>16,064 |
| Contributions as a percentage of covered-employee payroll            | 3.60%        |

<sup>\*</sup> Ten year data not available prior to fiscal year 2015 implementation of Governmental Accounting Standards Board Statement No. 68, Accounting and Financial Reporting for Pensions.

Ramapo College of New Jersey
(A Component Unit of the State of New Jersey)
Schedule of Expenditures of Federal Awards Year Ended June 30, 2015

| Federal GrantorPass-Through Grantor/Program or Cluster Title   | Federal<br>CFDA (1)<br>Number | Pass-Through<br>Entity<br>Identifying<br>Number | Non -<br>ARRA (2)                  | ARRA (2)  | Federal<br>Expenditures            |
|--|-------------------------------|---|------------------------------------|-----------|------------------------------------|
| Student Financial Assistance Cluster:  | <del>-</del>                  |   |                                    |           |                                    |
| Direct Programs:   |                               |   |                                    |           |                                    |
| U.S. Department of Education Federal Supplemental Educational Opportunity Grant Program (including administrative cost allowance of \$10,325) Federal Direct Student Loans | 84.007<br>84.268              |   | \$ 118,691<br>31,548,189           | \$ -<br>- | \$ 118,691<br>31,548,189           |
| Federal Work-Study Program (including administrative cost allowance of \$9,623)  | 84.033                        |   | 220,514                            | -         | 220,514                            |
| Federal Perkins Loan Program (including administrative cost allowance of \$6,452)  Federal Pell Grant Program  Total Student Financial Assistance Cluster                  | 84.038<br>84.063              |   | 119,242<br>6,348,634<br>38,355,270 |           | 119,242<br>6,348,634<br>38,355,270 |
| Research and Development Cluster: Direct Programs:   |                               |   |                                    |           |                                    |
| National Science Foundation Phase II Expansion Project   | 47.076                        |   | 59,294                             | -         | 59,294                             |
| Trio Cluster:  |                               |   |                                    |           |                                    |
| Direct Programs:   |                               |   |                                    |           |                                    |
| U.S. Department of Education Student Support Services Program Upward Bound Total Trio Cluster  | 84.042A<br>84.047M            |   | 245,309<br>266,943<br>512,252      | -         | 245,309<br>266,943<br>512,252      |
| Other Federal Awards:  |                               |   |                                    |           |                                    |
| Direct Programs:   |                               |   |                                    |           |                                    |
| National Endowment for the Humanities The Hudson River in the 19th Century and the Modernization of America  | 45.163                        |   | 117,070                            |           | 117,070                            |
| Total Expenditures of Federal Awards   |                               |   | \$ 39,043,886                      | \$ -      | \$ 39,043,886                      |

<sup>(1)</sup> Catalog of Federal Domestic Assistance number

<sup>(2)</sup> American Recovery and Reinvestment Act

Ramapo College of New Jersey
(A Component Unit of the State of New Jersey) Schedule of Expenditures of New Jersey Financial Assistance Year Ended June 30, 2015

| State of New Jersey Grantor/                                  | Grant/Account or      | Grant        |                                   | State         |
|---|-----------------------|--------------|-----------------------------------|---------------|
| Pass-Through Grantor/Program or Cluster Title                 | Other I.D. Number     | Amount       | Grant Period                      | Expenditures  |
| Major Programs:   |                       |              |                                   |               |
| N.J. Department of Treasury – Office of Student Assistance    |                       |              |                                   |               |
| Student Financial Assistance Cluster:                         |                       |              |                                   |               |
| Tuition Aid Grant   | 10-100-082-2150-007   | \$ 5,341,500 | July 1, 2014 to June 30, 2015     | \$ 5,341,500  |
| N.J. Department of State                                      |                       |              |                                   |               |
| Student Financial Assistance Cluster:                         |                       |              |                                   |               |
| Educational Opportunity Fund - Financial Aid FY 2015          | 10-100-084-2601-001   | 448,250      | July 1, 2014 to June 30, 2015     | 448,250       |
| Educational Opportunity Fund - Academic Year 2015             | 10-100-074-2601-003   | 209,992      | July 1, 2014 to June 30, 2015     | 209,992       |
| Educational Opportunity Fund - Summer Program 2015            | 2601-100-074-2601-004 | 365,422      | June 1, 2014 to August 31, 2014   | (47,614)      |
| Educational Opportunity Fund - Summer Program 2016            | 2601-100-074-2601-004 | 260,131      | June 1, 2015 to August 31, 2015   | 260,131       |
| Total Student Financial Assistance Cluster                    |                       |              |                                   | 6,212,259     |
| N.J. Department of Treasury                                   |                       | .=           |                                   | .=            |
| State of New Jersey Fringe Benefits on State Positions        |                       | 17,289,196   | July 1, 2014 to June 30, 2015     | 17,289,196    |
| FICA-State Colleges and Universities Reimbursement Program    | 100-082-2155-2062     | 4,130,419    | July 1, 2014 to June 30, 2015     | 4,130,419     |
| State of New Jersey Appropriations                            | 10-100-074-2475       | 16,130,000   | July 1, 2014 to June 30, 2015     | 16,130,000    |
| Total N.J. Department of Treasury                             |                       |              |                                   | 37,549,615    |
| State of New Jersey   |                       |              |                                   |               |
| New Jersey Educational Facilities Authority                   | 040.04                | 40.040.000   | 01                                | 40.700.450    |
| Higher Education Facilities Trust Fund - "G" Wing Renovations | 042-01                | 16,912,000   | September 1, 2014 - June 30, 2015 | 16,783,458    |
| Higher Education Capital Improvement Fund - Copy Center/      | 0.40, 00              | 000 000      | Manah 4 2044   huna 20 2045       | CF 000        |
| Public Safety Relocations                                     | 042-06                | 900,000      | March 1, 2014 - June 30, 2015     | 65,000        |
| Higher Education Equipment Leasing Fund Program - "G"         | 0.40, 0.4             | 750,000      | Innavaria 2044 Ivan 20 2045       | 44.054        |
| Wing Renovations and Scientific Equipment                     | 042-01                | 750,000      | Janaury 1, 2014 - June 30, 2015   | 14,851        |
| Total New Jersey Educational Facilities Authority             |                       |              |                                   | 16,863,309    |
| Total Major Programs  |                       |              |                                   | 60,625,183    |
| Non-Major Programs  |                       |              |                                   | 00,020,100    |
| Urban Scholarships  | _                     | 7.000        | July 1, 2014 to June 30, 2015     | 7,000         |
| New Jersey Stars  | _                     | 61,029       | July 1, 2014 to June 30, 2015     | 61,029        |
| Total Non-Major Programs                                      |                       | 01,020       | odly 1, 2011 to odlio 00, 2010    | 68,029        |
| . 2.3   |                       |              |                                   |               |
| Total Expenditures of New Jersey Financial Assistance         |                       |              |                                   | \$ 60,693,212 |
| •   |                       |              |                                   |               |

(A Component Unit of the State of New Jersey)

Notes to Schedule of Expenditures of Federal Awards and New Jersey Financial Assistance

#### June 30, 2015 and 2014

#### 1. Basis of Presentation

The accompanying Schedules of Expenditures of Federal Awards and New Jersey Financial Assistance (the "Schedules") have been prepared in the format required under OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and New Jersey Office of Management and Budget Circular Letter 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid.* The purpose of these Schedules is to present a summary of those activities of the College for the year ended June 30, 2015 which have been financed by the Federal government and State of New Jersey. For purposes of these Schedules, Federal awards and New Jersey Financial Assistance include any assistance provided by a Federal and State agency directly or indirectly in the form of grants, contracts, cooperative agreements, loans, loan guarantees, property, interest subsidies, insurance, direct appropriations, and other non-cash assistance. Because these Schedules present only a selected portion of the activities of the College, they are not intended to, and do not, present the financial position, changes in fund balances or the current funds revenues, expenditures, and other changes of the College in conformity with generally accepted accounting principles.

The accounting practice followed by the College in preparing the accompanying Schedules is as follows:

Expenditures for direct costs are recognized as incurred using the accrual method of accounting contained in the U.S. Office of Management and Budget (OMB) Circular A-21, Cost Principles for Educational Institutions. Under those cost principles, certain types of expenditures are not allowable or are limited as to reimbursement.

#### 2. The College Administers the Following Federal Loan Programs

|                      |               | Loans extended | Outstanding   |  |
|----------------------|---------------|----------------|---------------|--|
|                      |               | for the        | principal     |  |
|                      | CFDA          | year ended     | balance at    |  |
|                      | <u>Number</u> | June 30, 2015  | June 30, 2015 |  |
| Perkins Loan Program | 84.038        | \$ 119,242     | \$ 1,264,202  |  |

During the fiscal year ended June 30, 2015, the College processed the following amount of new loans under the Stafford Student Loans program (which includes Stafford Loans and Parents' Loans for Undergraduate Students):

|  | CFDA Number | Value<br><u>of Loans</u> |
|--|-------------|--------------------------|
| Federal Direct Loans                           | 84.268      |                          |
| Subsidized                                     |             | \$ 10,781,966            |
| Unsubsidized                                   |             | 14,036,159               |
|  |             | \$ 24,818,125            |
| Parent Loans for Undergraduate Students (PLUS) |             | \$ 6,730,064             |





## Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

#### **Independent Auditors' Report**

Board of Trustees of Ramapo College of New Jersey Mahwah, New Jersey

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Ramapo College of New Jersey, as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise Ramapo College of New Jersey's basic financial statements, and have issued our report thereon dated December 14, 2015.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Ramapo College of New Jersey's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Ramapo College of New Jersey's internal control. Accordingly, we do not express an opinion on the effectiveness of Ramapo College of New Jersey's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Ramapo College of New Jersey's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Ramapo College of New Jersey's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Paramus, New Jersey

O'Connor Davies, UP

December 14, 2015





## Report on Compliance for Each Major Program and Report on Internal Control Over Compliance Required by OMB Circular A-133 and NJ OMB Circular Letter 04-04

#### **Independent Auditors' Report**

Board of Trustees of Ramapo College of New Jersey Mahwah, New Jersey

#### Report on Compliance for Each Major Federal and State Program

We have audited Ramapo College of New Jersey's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* and *New Jersey State Grant Compliance Supplement* that could have a direct and material effect on each of Ramapo College of New Jersey's major federal and state programs for the year ended June 30, 2015. Ramapo College of New Jersey's major federal and state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal and state programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Ramapo College of New Jersey's major federal and state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and New Jersey OMB Circular Letter 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid.* Those standards, OMB Circular A-133 and New Jersey OMB Circular Letter 04-04 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal and state program occurred. An audit includes examining, on a test basis, evidence about Ramapo College of New Jersey's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal and state program. However, our audit does not provide a legal determination of Ramapo College of New Jersey's compliance.

#### Opinion on Each Major Federal and State Program

In our opinion, Ramapo College of New Jersey complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended June 30, 2015.

O'CONNOR DAVIES, LLP

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#### Report on Internal Control over Compliance

Management of Ramapo College of New Jersey is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Ramapo College of New Jersey's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal and state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal and state program and to test and report on internal control over compliance in accordance with OMB Circular A-133 and New Jersey OMB Circular Letter 04-04, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Ramapo College of New Jersey's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal and state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal and state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal and state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133 and New Jersey OMB Circular Letter 04-04. Accordingly, this report is not suitable for any other purpose.

Paramus, New Jersey December 14, 2015

O'Connor Davies, UP

Ramapo College of New Jersey (A Component Unit of the State of New Jersey)

Schedule of Findings and Questioned Costs Year Ended June 30, 2015 and 2014

#### **Section 1 - Summary of Auditor's Results**

| Financial Statements  |  |
|---|--|
| Type of auditors' report issued:  | Unmodified                                   |
| Internal control over financial reporting:  |  |
| <ul><li>Material weakness(es) identified?</li></ul>   | Yes No                                       |
| <ul> <li>Significant deficiency(ies) identified?</li> </ul>   | Yes✓ None reported                           |
| Noncompliance material to financial statement   | ents noted? Yes✓ No                          |
| Federal Awards and New Jersey Financia  | l Assistance                                 |
| Internal control over major federal and state   | programs:                                    |
| <ul><li>Material weakness(es) identified?</li></ul>   | Yes <u></u> ✓ No                             |
| <ul> <li>Significant deficiency(ies) identified?</li> </ul>   | Yes✓ None reported                           |
| Type of auditors' report issued on compliant for major federal and state programs   | ce<br>Unmodified                             |
| Any audit findings disclosed that are require to be reported in accordance with Section of OMB Circular A-133 or New Jersey OM Circular Letter 04-04? | 510(a)                                       |
| Identification of major federal and state progr   | ams:   |
| CFDA Number/<br>State Account Number  | Name of Federal and State Program or Cluster |
| Federal:  |  |
| Various   | Student Financial Assistance Cluster         |

(A Component Unit of the State of New Jersey)

Schedule of Findings and Questioned Costs Year Ended June 30, 2015 and 2014

## Section 1 - Summary of Auditor's Results (continued)

| CFDA Number/<br>State Account Number                                     | Name of Federal and State Program or Cluster  |
|--|---|
| State:   |   |
| Various<br>"Grant number unknown"  | Student Financial Assistance Cluster New Jersey Financial Assistance Fringe Benefits on State Positions   |
| 100-082-2155-2062  | FICA-State Colleges and Universities Reimbursement Program  |
| 10-100-074-2475<br>042-01<br>042-06<br>042-01                            | New Jersey Financial Assistance Appropriation<br>Higher Education Facilities Trust Fund<br>Higher Education Capital Improvement Fund<br>Higher Education Equipment Leasing Fund Program |
| Dollar threshold used to distinguish between Type A and Type B programs: | \$300,000 (federal awards)<br>\$1,620,796 (New Jersey financial assistance)   |
| Auditee qualified as low-risk auditee?                                   | Yes No  |

#### **Section 2 - Financial Statement Findings**

During our audit, we noted no material findings for the year ended June 30, 2015.

#### <u>Section 3 - Federal Awards and New Jersey Financial Assistance Findings and Questioned</u> <u>Costs</u>

During our audit, we noted no material instances of non-compliance for the year ended June 30, 2015.

#### Section 4 – Prior Year Findings

There are no prior year findings.